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THE GRANGE:

ITS WORKS AND ITS WORKERS.

Patrons { of Husbandry
1866.
Paint Works
1876.
Soap Works
1886 } Esto Perpetua

NEW YORK
PRESS OF WM. M. HALSTED
8 SPRUCE STREET

The EDITH and LORNE PIERCE
COLLECTION of CANADIANA



Queen's University at Kingston



Office of WILLIAM SAUNDERS, Esq., Department of Agriculture, 4½ Street, near Missouri Avenue, Washington, D. C. The *Birth-Place* of the Order of *Patrons of Husbandry*, where the National Grange was organized, December 4, 1867. Pictures of all the Officers who were present, are in this pamphlet.

Declaration of Purposes

OF THE

❖ PATRONS ❖ OF ❖ HUSBANDRY. ❖

AN AUTHENTIC HISTORY

OF ITS

INCEPTION, ADDITIONS, ALTERATIONS, COMPLETION,
AND PROMULGATION.

WITH A BRIEF SKETCH AND PICTURE OF ITS AUTHOR,

MAJOR JAMES WILLIAM ABERT WRIGHT,

Past Master State Grange, California.

WHAT PARTS OTHER DISTINGUISHED MEN SUGGESTED.

THE CHANGE MADE BY THE NATIONAL GRANGE, BOSTON, 1885.

BY

OLIVER R. INGERSOLL,

PAST MASTER KNICKERBOCKER GRANGE, 154, NEW YORK.

STRANGE to relate, that although the Declaration of Purposes is a document which has excited the admiration of the world, and has never been even compared with any less document than the Declaration of Independence by the Fathers of this Republic, written by Thomas Jefferson, its history has never yet been recorded.

This document is held by many competent judges to excel the older Declaration in the grandeur of its declarations, in the poetic beauty of its diction, the rhythm and cadence of sentences, the balancing of its parts, and its noble enunciation of purposes, firm and resolute, yet not dogmatic, and marked by a complete absence of everything bordering on braggadocio.

It is a declaration of the enormous agricultural class of this great nation, who for the first time after so many long years of silence, and even separation from each other, came together "in Congress Assembled" from the North, South, East and West, and as one man solemnly, silently, and unanimously adopted thus their *Declaration of Purposes*. It instantly challenged the respect of the world, and its influence is increasing while its grand beauties become more and more appreciated as time rolls by. The National Grange, assembled at Boston, Mass., in Nov., 1885, again by resolution called the attention of the Order to it as follows:

WONDERFUL DISCOVERY!!

Ingersoll's Quick-Acting

NEW PROCESS SOAP.

A Complete Revolution ^{in the} System of Household Washing

A UNIVERSAL SOAP

Taking Place of ALL OTHER SOAPS, Being Equally Good in either
Limestone, Hard or Soft Water.

For Ladies, Farmers, Mechanics, Printers, Butchers, Miners *and* Druggists.

THE GOOD TIME HAS COME

TO THE TIRED WASH WOMAN.

WASH-DAY ROBBED OF ITS TERRORS.

EVERY CAKE A SELF-ACTING WASHING MACHINE!!

HEALTH instead of COLDS and RHEUMATISM,
REST and COMFORT instead of FATIGUE.

The terrible Destruction of Clothing, incidental to the Present Barbaric System Stayed. A Wash that Required Eight Hours of hard, wearing Labor can Now be done in Two Hours of EASY EFFORT.

No Scalding Water and Filthy Disease-Giving Steam. No More Aching Backs and Tired Arms. No Large Quantities of Hot Water to Heat and Carry.

A TEA KETTLE HEATS ALL THE HOT WATER NECESSARY.

THE HEAVY WASH-BOILER A THING OF THE PAST.
ESPECIALLY ADAPTED FOR WASHING MACHINES.

✂NO MENDING-DAY AFTER WASH-DAY.✂

Hands Made Soft and Velvety instead of Sore and Callous. A Child can do an Ordinary Wash Pleasantly, which now is Too Heavy for Any Woman. Any Man who Will Not Provide this Soap for his Family, Ought to be Made do the Wash Himself.

An Elegant Toilet and Bath Soap for Washing Children and Invalids. For Shaving or Shampooing. For Washing Delicate Laces and Fabrics. For Horses, Dogs, &c. For Harness and Carriages. For all Household Uses.

HISTORY OF THE DECLARATION OF PURPOSES.

"The purposes of the Patrons of Husbandry are distinctly and admirably set forth in an official declaration, and being practically the words of the Founders of our Order, are the fundamental principles upon which our organization rests, and we can well challenge the world for anything better."

"Therefore, Resolved:—That in view of a more practical advancement of the purposes of the Patrons of Husbandry, we recommend that the officers and members of the Subordinate Granges make its instructions and principles, as set forth in 'The Declaration of Purposes,' a matter of special and careful study, to the end that we may understand and perform our whole duty, and thereby fulfill our obligations so as to build higher and better. An advance will then be made which is sure to hasten 'the good time coming.'"

The idea of such a document, and even the name "Declaration of Purposes," instead of Principles, was that of Bro. Wright, then Past Master of the State Grange of California, being its first Master. Bro. Wright had no idea of doing such a work until the 9th day of February, 1874. The National Grange was in session at St. Louis, Mo., when Bro. Hamilton, his successor as Master of the State Grange of California, requested him as Master of the State Grange to act in the Committee on Resolutions in his stead. Bro. Dudley W. Adams, the Master of the National Grange, spoke of placing him there, and he had requested Bro. Adams to appoint Bro. Wright for the work. Bro. Wright immediately took the matter in charge and spent upon it the greater part of two days and nights, it being between two and three o'clock in the morning before he sought rest.

In preparing the document, he availed himself of the friendly suggestions of four, and only four, other members of the Order. These were the Hon. D. Wyatt Aiken, M.C., of South Carolina, Past Master State Grange of South Carolina and for so many years chairman of the executive committee of the National Grange; Bro. N. W. Garretson, of Iowa, who organized the State Granges of California and Oregon; Bro. Ezra S. Carr, Agricultural Professor of the University of California, and Bro. Jno. T. Jones, of Arkansas, who with Bro. Aiken was on the Committee on Resolutions at St. Louis. With Bro. Garretson's consent (who was present) Bro. Wright inserted words which he had given him in rough pencil notes in California, for that part under **Specific Objects** which reads as follows:

"To develop a better and higher manhood and womanhood among ourselves. To enhance the comforts and attractions of our homes, and strengthen our attachment to our pursuits. To foster mutual understanding and co-operation. To maintain inviolate our laws, and to emulate each other in labor, to hasten the good time coming. To reduce our expenses, both individual and corporate. To buy less and produce more, in order to make our farms self-sustaining. To diversify our crops, and crop no more than we can cultivate. To condense the weight of our exports, selling less in the bushel, and more on hoof and in fleece; less in lint, and more in warp and woof. To systemize our work, and calculate intelligently on probabilities. To discountenance the credit system, the mortgage system, the fashion system, and every other system tending to prodigality and bankruptcy."

"We propose meeting together, talking together, working together, buying together, selling together."

He slightly changed the forms of expression while engrafting the principles to make it all fit in symmetrically. Bro. Jones, of Arkansas, (afterwards W. M. of the N. G.) asked Bro. Wright to insert the following words, which he had written on a slip of paper:

"Hence we hold that transportation companies of every kind are necessary to our success, that their interests are intimately connected with our interests, and harmonious action is mutually advantageous, keeping in view the first sen-

At the National Grange held in Boston, Mass., Nov., 1885, the question of having such a soap manufactured for the Order, was quietly canvassed, and it was deemed wise to form the Patrons' Soap Works and bring the soap to the attention of the Order. Some of the soap was accordingly sent to several of the State Granges, which met in December and January, with requests that the members would have it carefully tested according to the directions on the wrapper around each cake, and each one report the result. Herewith is presented exactly what each one wrote. **Thus each one gave the result without knowing what either of the others' tests proved, and now, for the first time, they are printed,** and from the different and distant post offices it will be noticed they cover a wide expanse of territory, *but all tell the same story*, which in itself will carry conviction even if the parties were not well known and above reproach.

They come from Florida, the land of Orange Groves, sweet odors and health. From Maine, the land of Pines and Ice, where the sea foam beats without cessation against her rocky cliffs. From the golden shores of California, that gave to us the author of the Declaration of Purposes. From the Cotton lands of Mississippi, Georgia, Alabama, and North and South Carolina, that gave to the Order our own Bro. Aiken. From the Virginias, the Father of Presidents in the good old and ante-bellum times. From Pennsylvania, the Land of Thomas, Oil, Coal, Milk and Honey. From the little State of New Jersey, that gave to us that Little man of mighty eloquence and indefatigable action, the National Lecturer, Mortimer Whitehead. From Massachusetts the home of A. A. Brigham, who has done so much for "Our Grange Homes." From Connecticut and New Hampshire, the lands of steady habits and Betsey Hopkinson. From the Prairies of Illinois, Indiana and Kansas. From the turgid streams of Mississippi. From the sugar lands of Louisiana and the shores of the Gulf of Mexico. From the broad plains of the Buckeye State. From Kentucky, the home of Daniel Boone and Henry Clay. From Tennessee, the land of great mountains and sweet-smelling cedars. From Wisconsin, Minnesota and Michigan, the lands of Inland Seas and Lakes. From the Lone Star National State of Texas. From the Empires of New York, Iowa and Missouri, the land

THE CHANGE IN THE DECLARATION OF PURPOSES.

tence in our Declaration of Principles of Action, that "individual happiness depends upon general prosperity."

Bro. Wright flitted this in under "BUSINESS RELATIONS," changing the introduction slightly. Under "EDUCATION," the following words were suggested in a letter which Bro. Wright received from Bro. Carr, of California, a day or two before he drafted the "Declaration of Purposes;" "**advocate for our agricultural and industrial colleges that practical agriculture, domestic science, and all the arts which adorn the home, be taught in their courses of study.**"

Under BUSINESS RELATIONS Bro. Wright had written "We are opposed to *high* salaries, *high* rates of interest, and *high* per cent. profits in trade."

Bro. Aiken suggested that it be changed to read "We are opposed to *excessive* salaries, *high* rates of interest, and *exorbitant* per cent. profits in trade."

The change was at once accepted and appreciated as an improvement. **This is the plain unvarnished record of the inception and completion of a document that reads as if inspired by a higher power.**

The next day, February 11, 1874, Bro. Wright was requested to read the Declaration before the National Grange.

While it was being read the silence was oppressive, every ear was strained to catch each word as it fell from his eloquent lips. He read them in such an impassioned manner, that all realized that he spoke from his heart and soul. That the Declaration voiced the longings and desires for "the good time coming" of all present, was apparent. For several minutes after Bro. Wright resumed his seat, the dead silence was continued. It was almost painful, too deep for expression, too solemn for applause. As soon as the spell which bound the assembly could be lifted, the document was adopted unanimously by a full vote. These Declarations have been read to thousands of Granges since that memorable day with similar effect. Time seems to add to their beauty and attractions. *They are the Patrons' Bible*, and not a word can be added to or taken from them, without detracting from their beauty and harmony.

At the session of the National Grange in Boston, Nov., 1885, for the first time, a change was adopted, the word "all" was substituted. It now reads, that "we seek the greatest good to all." Originally it read: "We seek the greatest good to *the greatest number.*"

With all respect, it would seem that this change is not an improvement, but quite the contrary, the rhythm and cadence of the original sentence is destroyed. It is a bob-tail sentence now.

In truth *do we* seek the "greatest good of 'all' "? Is not such a thing *impossible* ? Does it agree with some of the other Declarations ? One says "we are *opposed* to the management of any corporation or enterprise, that tends to oppress the people, and rob them of their just profits." We oppose the tyranny of monopolies—"excessive salaries, exorbitant profits in trade, high rates of interest." Certainly we do not *seek* the *greatest good* of those who represent and profit by these things which we *oppose*. How then can we seek the greatest good of these interests, or "*all*" ? The expression "greatest good to the greatest number," is a well-established anti-monopoly, anti-monarchical, anti-tyrannical expression. It means that instead of seeking the greatest good—that is the greatest wealth, and greatest honors, and greatest happiness, only *for a favored few*, only for a privileged class—we are to seek on the safest and broadest principles, *the greatest good to the largest number possible*. If it could include *all, well, but that is an impossibility*, and in the very nature of things, *cannot be done*. Some do not deserve the greatest good, nor as great good as others merit. Again, the change, it seems to us, undermines the whole lesson to be taught by such words as "we wish to discountenance all Monopolies and Privileged Classes." If we say the greatest good to *all*, why cannot the selfish Bond-holder, Banker, Extortioner,

where the Declaration had birth. From Delaware, whose ocean-washed lands produce fruit for the millions. From Georgia, the Empire State of the South land, and so wherever you find a State that believes in the Declaration of Purposes (which means Honesty and "the greatest good to the greatest number") you will hear the voice of some well-known Patron testifying that the Patrons' Soap is all that it is claimed to be. It goes without saying that it would not be possible to get these People to enter into a conspiracy to deceive their own friends and themselves.

In order that every reader can act as an intelligent juror in this case of civilization and improvement *vs.* the present or barbaric style of washing, *we will first give what was and is claimed for the Quick-Acting Soap, then the report of the leading members of the Order and others after testing the soap.* As further reports come in they will be added to this Pamphlet and new editions published. Any member of the Order will know many of the witnesses and can vouch for their veracity. Thus all can be vouched for. *It is not therefore necessary for us to ask you to believe any thing we say unless amply and unequivocally endorsed by disinterested ladies and gentlemen.*

It was and is claimed for INGERSOLL'S QUICK-ACTING SOAP as follows :

- CLAIM 1.—*Each cake will save at least one dollar in labor, time, fuel, wear and tear of the clothes.*
- CLAIM 2.—*That after using one cake according to directions it will be conceded that the old Alkalie Soaps are dear even if they cost nothing.*
- CLAIM 3.—*That to make your own hard or soft soap, even when fuel, ashes and grease cost nothing and wash in the old way is now like returning to Barbarism, and that you cannot any more afford to do it than you could to go to the brook side (as the ancients did and yet do in Eastern countries) and beat the clothes between stones, or return to plowing with a bent stick, reaping with a sickle, or travelling on horse-back. It is far better to sell your grease, or feed it to the chickens, use your valuable*

SKETCH OF THE AUTHOR OF THE DECLARATION OF PURPOSES.

and oppressors of the people of every kind, say to us *justly*, you seek the greatest good of all? Now my "greatest good" is that I shall extort all the money I can out of the toilers, the farmers, the mechanics, the laborers, and the honest trader. Then, if you oppose what you call my monopoly schemes, you are not seeking my good and not seeking the good of "all." It does seem, and we say it with all respect, that this change emasculates the "Declaration of Purposes" of its force, its intention, and its possibilities to accomplish good lessons and results. If we are wrong we would like to have it pointed out. There is one thing certain: *a change in the Declaration, is a fair subject for respectful discussion.* We believe in free speech, and that in a proper spirit any member of the Order, however humble, should express himself freely on so important a thing as a change in the Declaration of Purposes. We believe, further, that *no changes should be*



MAJOR J. W. A. WRIGHT.

made in The Declaration of Purposes in the future, unless endorsed by a two thirds vote of the State Granges, the same as changes in the Constitution require.

We have the very great pleasure of introducing to our readers, Major James William Abert Wright, the author of the Declaration of Purposes. We consider it a great honor to be able, not only to present this life-like picture of him, but also to give a short account of his life, so that the Jefferson of our Order may be known of and seen by not only the present, but future generations.

Bro. Wright was born in Columbus, Miss., July 28th, 1834. His father was the Rev. David Wright, of the Presbyterian Church, a native of the old Bay State, Massachusetts, and descended from the Pilgrim Fathers, but he removed at an early age to the State of Mississippi as a missionary to the Choctaw Indians, connected with Mayhew Mission Station, near Columbus. His mother

ashes for fertilizers, and sell your fuel or give it to the poor, and *wash like ladies*, not like *slaves*.

CLAIM 4.—*The saving in the wear and tear of the clothes alone will be more than five times the cost of the Quick-Acting Soap.*

CLAIM 5.—*That the cost of the Quick-Acting Soap is more than saved by having to use only one or two tea-kettles of hot water and washing with luke-warm water, instead of spending a day over hot, steaming suds that make the whole house wretched, and are a fruitful cause of colds, rheumatism, consumption and other diseases, and which it is claimed by Physicians MAKE many Women grow old so much faster THAN MEN.*

CLAIM 6.—*That the cost of the Quick-Acting Soap is more than saved in the hours of labor saved, which can be devoted to informing your mind.*

CLAIM 7.—*That the cost of the Quick-Acting Soap is more than saved in the item of fuel alone.*

HOSPITALS AND THE SICK ROOM.

CLAIM 8.—That this soap will *kill all germs of diseases*, whether in the clothing or on the hands, leaving the clothes with a slight perfume, totally obliterating what is known as the hospital smell, so apparent in the hospitals and the sick room.

CLAIM 9.—The Ingersoll's Quick-Acting Soap *contains no chemicals that injure clothes and make the hands sore, but that it only acts on the dirt.* That it will make the hands soft and velvety, cure all sores and roughness caused by using the Alkali Soaps and Washing Powders of the day.

CLAIM 10.—For *Army and Navy use* it is invaluable, as it acts as well in hard as it does in soft water.

CLAIM 11.—That the clothes will be whiter, cleaner and softer than under the present barbaric system.

CLAIM 12.—That *for Shaving* it is equal to the best known shaving soaps. In shaving keep the razor hot by dipping in scalding water.

SKETCH OF THE AUTHOR OF THE DECLARATION OF PURPOSES.

was a native of Virginia, née Eliza Abert, sister of Col. John J. Abert, of Washington City (who was one of the early graduates of the U. S. Army school at West Point, and for many years at head of Topographical Engineers, U. S. Army,) and daughter of John Abert, who was among the young Frenchmen that came to America in 1781 with Count Rochambeau to aid in achieving our independence. Bro. Wright obtained his early education at the private schools of Columbus, Miss., spending several months at work in a cabinet shop, and three months as copyist in Chancery Clerk's office, till at the age of eighteen he went to Green Springs, Ala., a noted high school for boys, under Professor Henry Tutwiler, a graduate of the University of Virginia. Here he prepared for college, teaching one year in Professor Tutwiler's school, 1854 to 1855, to earn part of the means for his college expenses. He entered the junior class at Princeton College, N. J., in Sept., 1855, and graduated, June, 1857, with the highest honors, being the valedictorian of his class. He returned to Alabama and assisted Prof. Tutwiler in Greene Springs School, until May, 1862, and married the Professor's oldest daughter, Margaret, in August, 1859. In May, 1862, he enlisted in the 36th Alabama Infantry, and served for three years as Captain and Major of the same, under Generals Beauregard, Bragg, Joseph E. Johnston, Hood and Dick Taylor, until the surrender of the latter, May 4th, 1865. He fought in the battles of Chickamauga, Lookout Mountain, Missionary Ridge, and the campaigns of Atlanta, Jonesboro', Franklin, and Nashville, and in the final fighting at Spanish Fort, Mobile, against Gen. Canby. At Missionary Ridge he was wounded in the right hip by a minie ball, and captured. He was a prisoner of war at Chattanooga, Nashville States Prison, and Camp Chase, Ohio, till March 27, 1864, when he escaped from the cars, while in transit with several hundred prisoners to Fort Delaware. He made his way *incog.*, via Harrisburg, Philadelphia, and New York to Canada; went to sea down the St. Lawrence River, in a small schooner, to the Bermuda Islands; thence ran the blockade at Wilmington, N. C., June, 1864, in a Clyde-built steamer, the *Lilian*, under Captain John Newlen Maffit. After the war, he resumed his teaching at Greene Springs. In the spring of 1868 he removed to California, and there made his home until 1883, when he returned to Alabama to live. During his residence in California he was employed extensively in writing for the newspaper press, as he is doing more or less at the present time. In his studies he has made specialties of the languages, Botany, Natural History and Geology.

In California, from the years 1868 to 1876 he farmed on a large scale, having at one time four thousand acres planted to wheat, using the most approved machinery and methods in cultivating it, but his farming, owing to two unfavorable years, resulted disastrously. In June, 1873, he was made Master of Turlock Grange, Stanislaus Co., Cal. July 15th, 1873, he was elected as the first Master of the California State Grange, afterwards serving three years as Lecturer of the same. His eloquent voice was heard all over the State with no uncertain sound. In 1876 he was appointed Commissioner of the National Grange to Europe, and spent four months in England, Scotland and Germany. He attended the St. Louis, Charleston, Louisville and Chicago sessions of the National Grange, as Past Master of the State Grange of California. It was at the St. Louis Session that it fell to his lot, as a member of the Committee on Resolutions, to write the Declaration of Purposes of the Patrons of Husbandry, which has made the Order and himself famous the world over. It has been printed in many languages, and to-day is a valued document on file in most of the great libraries of the world.

The subject of this sketch is now living with his wife and three sons, near Greensboro, Hale Co., Ala., where he is Principal of a preparatory school for boys. Since the age of sixteen, he has been a member of the Presbyterian Church, of which he is an elder.

THE WONDERFUL CLAIMS.

- CLAIM 13.—That it is excellent for *washing infants or invalids, and all hospital uses*, disinfecting and removing all germs of disease.
- CLAIM 14.—*For Harness, and Horses, and Running gear of Carriages* it is superior to Castile Soap. It is a preventive as well as a cure for scratches.
- CLAIM 15.—*For Silverware, Diamonds and Jewelry, Chinaware and Crockery* of all kinds it cleans thoroughly and easily and removes all odor.
- CLAIM 16.—*For Washing Dogs* it is beautiful, leaving them clean and with a glossy coat.
- CLAIM 17.—*For Printers' and Electrotypers'* use it is superb. Printers' Rollers, Type and Plates cleansed effectively and easily, and so that they will take the ink readily, thereby avoiding the use of dangerous Benzine and lowering the insurance rate, while the danger from burns and the annoyance of vile smells are entirely removed.

WASHING MACHINES.

- CLAIM 18.—The Ingersoll Quick-Acting Soap is an Anti-Alkali Universal Soap, good alike for all purposes. *Doing the work in a washing machine better than soft soap.* Performing the wash in about one-third the time that Alkali Soaps or powders do and consequently one-third of the labor and wear on the clothes.
- CLAIM 19.—*For Washing Dishes* it will remove all odors of onion, garlic or fish from forks, knives and dish. The dish-cloth will always smell sweet.
- CLAIM 20.—*For Washing Paint, Oil Cloths, Mirrors, Windows, Glass Dishes, Marble, and Scrubbing*, it has no equal.
- CLAIM 21.—For the *Teeth* it is elegant, destroying the animaculæ that so often destroy children's teeth as well as adults.
- CLAIM 22.—For the *Toilet and Bath* it is perfection, healing, softening, giving the skin a velvet touch that is exquisite, removing hard callous skin and healing quickly chaps, old sores, etc. Keeps the wash-rag clean and sweet. *For Shampooing* it is delightful, removes dandruff and

DECLARATION OF PURPOSES

—OF THE—

Patrons of Husbandry.

Adopted by the National Grange at its Seventh Annual Session, held at St. Louis, Mo., Feb., 1874.

PREAMBLE.

PROFOUNDLY impressed with the truth that the National Grange of the United States should definitely proclaim to the world its general objects, we hereby unanimously make this Declaration of Purposes of the Patrons of Husbandry:

GENERAL OBJECTS.

1. United by the strong and faithful tie of Agriculture, we mutually resolve to labor for the good of our Order, our country, and mankind.
2. We heartily indorse the motto, "In essentials, unity; in non-essentials, liberty; in all things, charity."

SPECIFIC OBJECTS.

3. We shall endeavor to advance our cause by laboring to accomplish the following objects:

To develop a better and higher manhood and womanhood among ourselves. To enhance the comforts and attractions of our homes, and strengthen our attachment to our pursuits. To foster mutual understanding and co-operation. To maintain inviolate our laws, and to emulate each other in labor, to hasten the good time coming. To reduce our expenses, both individual and corporate. To buy less and produce more, in order to make our farms self-sustaining. To diversify our crops, and crop no more than we can cultivate. To condense the weight of our exports, selling less in the bushel, and more on hoof and in fleece; less in lint, and more in warp and woof. To systemize our work, and calculate intelligently on probabilities. To discountenance the credit system, the mortgage system, the fashion system, and every other system tending to prodigality and bankruptcy.

We propose meeting together, talking together, working together, buying together, selling together, and, in general, acting together for our mutual protection, and advancement, as occasion may require.

CLAIMS ASTONISHING AND EXTRAORDINARY.

heals the scalp and cures itch, etc., etc., leaving the hair soft and glossy.

CLAIM 23.—For *Farm Hands* it is invaluable, rendering the skin smooth and flexible the same as if gloves were worn all the time.

CLAIM 24.—*Milk Pans, Cans*, and all utensils of the Dairy will be kept sweet and clean, and it will not be necessary to scald them.

CLAIM 25.—SKIN DISEASES. *While all Laundry and Washing Powders and even many Toilet Soaps, produce various skin diseases*, this Soap has just the opposite effect—it cures and prevents them. Letting the lather dry in the skin after first washing clean will cure chaps, sores, and remove all germs of disease. For Tetter, Salt Rheum, Eruptions, Sores, Cuts, Chafes, Wounds, Burns and Bed Sores, it is infallible for a Wash, being Antiseptic and Disinfectant—hence Druggists and Surgeons *use it extensively* in cleaning their utensils.

CLAIM 26.—*It will remove grease from Clothes, Carpets, etc., and not injure the Fabric.*

IMPORTANT TO ALL WORKING PEOPLE WHO VALUE
THEIR HEALTH.

CLAIM 27.—That for Mechanics, Printers, Dyers, Painters and Paint Manufacturers, Miners, Theatrical and Minstrel Performers, Machinists, Black Smiths, Butchers, Cartmen, Rail Road men, Tin Smiths and Solderers who get acids on their hands, and to *work men and women of all kinds* who find it important to have their hands thoroughly cleansed and deodorized so *that no germs of disease will enter into the blood*, and who also want all dirt and grime entirely removed and their skin left soft and white; *this soap will positively perform the work, and No Other soap will, as is well known.*

CLAIM 28.—*That it is simple nonsense* to undertake to compare this Soap in price with the old fashioned Alkali Grease and Water Soaps, as one ounce of this cleans as much as half a pound of the Barbaric Soaps, not to mention

DECLARATION OF PURPOSES P. OF H.

We shall avoid litigation as much as possible, by arbitration in the Grange. We shall constantly strive to secure entire harmony, good-will, vital brotherhood among ourselves, and to make our Order perpetual. We shall earnestly endeavor to suppress personal, local, sectional, and national prejudices, all unhealthy rivalry, all selfish ambition. Faithful adherence to these principles will insure our mental, moral, social, and material advancement.

BUSINESS RELATIONS.

4. For our business interests, we desire to bring producers and consumers, farmers and manufacturers, into the most direct and friendly relations possible. Hence we must dispense with a surplus of middlemen, not that we are unfriendly to them, but we do not need them. Their surplus and their exactions diminish our profits.

We wage no aggressive warfare against any other interests whatever. On the contrary, all our acts, and all our efforts, so far as business is concerned, are not only for the benefit of the producer and consumer, but also for all other interests that tend to bring these two parties into speedy and economical contact. Hence we hold that transportation companies of every kind are necessary to our success, that their interests are intimately connected with our interests, and harmonious action is mutually advantageous, keeping in view the first sentence in our Declaration of Principles of Action, that "individual happiness depends upon general prosperity."

We shall therefore advocate for every State the increase in every practicable way of all facilities for transporting cheaply to the sea-board, or between home producers and consumers, all the productions of our country. We adopt it as our fixed purpose "to open out the channels in nature's great arteries, that the life blood of commerce may flow freely."

We are not enemies of railroads, navigable and irrigating canals, or of any corporation that will advance our industrial interests, nor of any laboring classes.

In our noble Order there is no communism, no agrarianism.

We are opposed to such spirit and management of any corporation or enterprise as tends to oppress the people, and rob them of their just profits. We are not enemies to capital, but we oppose the tyranny of monopolies. We long to see the antagonism between capital and labor removed by common consent, and by an enlightened statesmanship worthy of the nineteenth century. We are opposed to excessive salaries, high rates of interest, and exorbitant per cent. profits in trade. They greatly increase our burdens, and do not bear a proper proportion to the profits of producers. We desire only self-protection, and the protection of every true interest of our land by legitimate transactions, legitimate trade, and legitimate profits.

the saving in labor, fuel, time, and wear and tear of clothes, and preserving of health.

CLAIM 29.—*That by our system you have to handle only about one quarter the quantity of water—an important item in labor.*

CLAIM 30.—*That your money will be returned to you if it is not equal to all that is claimed for it.*

CLAIM 31.—That the following is our system of washing; similar to the printed directions on the waxed wrapper that is around each cake of soap. *That it is the most enlightened system ever submitted to the world.*

This being so, is it not the duty of every householder to provide the house immediately with this Soap to lighten the women's burdens and economize in clothes and labor?

DIRECTIONS FOR LAUNDRY USE.

We ask you as a favor to try the first bar *exactly according to directions*, no matter what you may think about our way of washing.

FIRST.—Do not use at any time *Hot or Boiling Water*. Do not use any Soda, Borax or other Chemicals, nor any Soap Powder, *as it is not necessary to cat the Clothes up with such things to get the dirt out with this Soap*. Fill a wash-tub about one-third with cold water. Then add a tea kettle of hot water, which will make it luke-warm. Take the first piece and dip it into the water, draw it out either over the wash-board or against the side of the tub, take the cake of Soap and rub it *lightly*, though *carefully*, over every part of the piece, being very particular that all *extra soiled* places are *well soaped*. Now, roll the piece up as *tightly as possible*, and place it in the bottom of the tub. Proceed as above until all the clothes have been soaped, *taking care to pack them as closely as you can*. If the water does not cover the clothes when all are in, add sufficient to do so. Keeping it luke-warm by the addition of another tea kettle of hot water if necessary. If the water gets too dirty dip out some and replace with clean water. **NEXT.**—*Attend to anything else you may have to do for an hour, and leave the Soap to do its own work*. After soaking the *Full Hour*, give each piece a few *light rubs* over

DECLARATION OF PURPOSES P. OF H.

EDUCATION.

We shall advance the cause of education among ourselves, and for our children, by all just means within our power. We especially advocate for our agricultural and industrial colleges that practical agriculture, domestic science, and all the arts which adorn the home, be taught in their courses of study.

THE GRANGE NOT PARTISAN.

5. We emphatically and sincerely assert the oft-repeated truth taught in our organic laws that the Grange—National, State, or Subordinate—is not a political or party organization. No Grange, if true to its obligations, can discuss political or religious questions, nor call political conventions, nor nominate candidates, nor even discuss their merits in its meetings.

Yet the principles we teach underly all true politics, all true statesmanship, and if properly carried out, will tend to purify the whole political atmosphere of our country, for we seek the greatest good to the greatest number.*

We always bear in mind that no one by becoming a Patron of Husbandry, gives up that inalienable right and duty which belongs to every American citizen, to take a proper interest in the politics of his country.

On the contrary, it is right for every member to do all in his power legitimately to influence for good the action of any political party to which he belongs. It is his duty to do all he can in his own party to put down bribery, corruption, and trickery; to see that none but competent, faithful, and honest men, who will unflinchingly stand by our industrial interests, are nominated for all positions of trust; and to have carried out the principle which should characterize every Patron, that

THE OFFICE SHOULD SEEK THE MAN, AND NOT THE MAN THE OFFICE.

We acknowledge the broad principle that difference of opinion is no crime, and hold that “progress toward truth is made by difference of opinion,” while the fault lies in bitterness of controversy.

We desire a proper equality, equity, and fairness; protection for the weak, restraint upon the strong; in short, justly distributed burdens, and justly distributed power. These are American ideas, the very essence of American independence, and to advocate the contrary is unworthy of the sons and daughters of an American republic.

We cherish the belief that sectionalism is, and of right should be, dead and buried with the past. Our work is for the present and the future. In our agricultural brotherhood and its purposes, we shall recognize no North, no South, no East, no West.

It is reserved by every Patron, as the right of a freeman, to affiliate with any party that will best carry out his principles.

the wash-board, *and what dirt has not already fallen out will do so.* Rinse the dirty suds out of the clothes in a tub of luke-warm water, and the wash is complete. *Very simple and very easy, yet the results will astonish you.* Wash *white pieces* separately from *colored goods* and *colored flannels.* Do not expect at the first wash to remove from your clothes all the stains and spots which have been *ground into them* by the old process of *hard rubbing, boiling and scalding.* *Heavy Blankets* are washed almost as *easily* as a *Cambric Handkerchief* by the above process.

BLUING.—This Soap to a great extent *takes the place of Bluing.* Put sufficient luke-warm water into a tub, and dissolve in it enough Soap to make the water *decidedly soapy*; now add about one-third of the usual amount of bluing, and put the clothes through this water; wring them out and hang on the line. *Do not rinse the clothes after the bluing water,* and you need not fear that they will smell *soapy*; on the contrary, they will *smell sweeter, iron easier, and look whiter* for this style of bluing.

STARCHING.—Make Starch as usual, only dissolve a piece of Soap in it.

ONE QUESTION: What have you *saved* by using this Soap? **1st.** You have completed a wash in *two hours* which usually takes from *eight to ten hours.* **2d.** By not having to use hot water, you have *saved immensely* in your *fuel bill.* **3d.** You have not had to spend *a day of hard labor* over a wash-board, with probably a *tired back and arms* and a *sick headache* from it as a result. **4th.** You have no clothes torn by hard rubbing on the wash-board to mend. **5th.** Your clothes *look whiter than you thought was possible,* or than you have ever been able to make them by the old process.

IN WASHING WITH A MACHINE, instead of rubbing the Soap on the clothes as above, dissolve it in the water, one cake being all that is necessary for a wash for 8 to 12 persons.

This Quick-Acting Soap is a beautiful, white cream-colored Soap, delicately perfumed. Is an elegant Toilet and Bath, as well as Laundry Soap.

ONE CAKE WILL DO AN ORDINARY WASHING. IT IS RETAILED AT TEN CENTS A CAKE. THERE ARE THIRTY-SIX CAKES IN A BOX, WHICH MAKES IT COME TO \$3.60.

DECLARATION OF PURPOSES P. OF H.

OUTSIDE CO-OPERATION.

6. Ours being peculiarly a farmers' institution, we cannot admit all to our ranks.

Many are excluded by the nature of our organization, not because they are professional men, or artisans, or laborers, but because they have not a sufficient direct interest in tilling the soil, or may have some interest in conflict with our purposes. But we appeal to all good citizens for their cordial co-operation to assist in our efforts toward reform, that we may eventually remove from our midst the last vestige of tyranny and corruption.

We hail the general desire for fraternal harmony, equitable compromises, and earnest co-operation, as an omen of our future success.

CONCLUSION.

7. It shall be an abiding principle with us to relieve any of our oppressed and suffering brotherhood by any means at our command.

Last, but not least, we proclaim it among our purposes to inculcate a proper appreciation of the abilities and sphere of woman, as is indicated by admitting her to membership and position in our Order.

Imploring the continued assistance of our Divine Master to guide us in our work, we here pledge ourselves to faithful and harmonious labor for all future time, to return by our united efforts to the wisdom, justice, fraternity, and political purity of our forefathers.

* By resolution of the National Grange, Boston, Mass., Nov. 1885, "the greatest number" erased and the word "ALL" substituted.

There should be a Grange in every Town in the United States and Canada. Circulate this Document broadcast and there will be.

We have large copies of this Declaration of Purposes on fine paper, almost 18 x 24 inches, to post in Grange, Town Halls and public places, which we will gladly mail Free upon application. Every Grange, Hall, and Home, should have them neatly Framed. As it is against the rules of the Post Office we cannot mail Frames.

Every man or woman engaged in Agricultural Pursuits, reading this, if they are not a Member of the Grange, should immediately join. If there is no Grange within a convenient distance, write to O. R. INGERSOLL, P. M. Knickerbocker Grange 154, 64 Fulton Street, New York, and you will learn how to form a Grange of your own.

THIS SOAP CLEANS THE CLOTHES THOROUGHLY.

We will deliver Four or more boxes, *freight paid by us*, to any part of the United States, upon receipt of \$3.00 per box.

In order, however, to introduce the Soap we will, **on the first order only**, deliver One to Three Boxes, freight paid by us, to any part of the United States upon receipt of \$3.00 per box.

THE ABOVE APPLIES ONLY WHERE WE HAVE NO STATE OR LOCAL AGENTS.

One box will do thirty-six washes, representing a saving of at least one dollar per wash, or thirty-six dollars per box, in labor, time, fuel and wear and tear of the clothes. It positively will not injure the finest fabric.

BECAUSE THIS SOAP CLEANS THE CLOTHES THOROUGHLY

do not, therefore, imagine it injures the Fabric. It acts on the dirt and foreign matter only; not on the Fabric. A sand-blast will, in a few seconds, wear the nail from the hand, but it does not injure the flesh.

We will mail a sample cake *free*, upon receipt of the cost of packing and mailing, which is 15 cents. Remit in Postage Stamps.

Money, if not sent with the order, must be deposited with the Master, Secretary or Purchasing Agent of a Grange, who must certify that the money is so deposited and will be sent to us either by check, registered letter, or money or express order, as soon as the Soap arrives. Money sent in an ordinary letter gets *lost*.

Now you have read the *claims* and had the system explained—we trust clearly—learnt the price, size of boxes, read what the different entirely disinterested witnesses have to say. If they will not convince you *that the Soap is all that is claimed for it*, no human testimony can.

PATRONS' SOAP WORKS,

Office, Patrons' Paint Works Building,

64 Fulton Street, NEW YORK.

PROMINENT FACTS

In the History of the

Order of Patrons of Husbandry

January 1st, 1866.—President Johnson, through Commissioner of Agriculture, Isaac Newton, appointed O. H. Kelley to visit the South in the interests of agriculture.

April 21st, 1866.—O. H. Kelley returned to Washington from this trip full of the idea of a great national fraternity of farmers.

April 25th, 1866.—O. H. Kelly's niece, Miss Carrie A. Hall, of Boston, Mass., first proposed that "ladies have full membership."

November 15th, 1867.—It was decided that the name of the Order be PATRONS OF HUSBANDRY, and the branches to be known as GRANGES.

November 20th, 1867.—Motto of the Order adopted—"Esto perpetua"—let it be perpetual,—let it endure forever.

December 4th, 1867.—Birthday of the Order; organization of the National Grange; First Master of National Grange, Wm. Saunders; Founders of the Order.—O. H. Kelley, Miss Carrie Hall, Anson Bartlett, Wm. Saunders, J. R. Thompson, Rev. A. B. Grosh, F. M. McDowell, Rev. John Trimble, Jr., Wm. M. Ireland, A. Sherwood Moss, and Edward P. Ferris; Life-like pictures of each in this Pamphlet.

January 8th, 1868.—First subordinate Grange meeting. Potomac No. 1, Washington, D. C., 30 members.

February 19th, 1868.—First initiation "in due form."—Bro. Boardman of New York.

April 4th, 1868.—First Dispensation for Pennsylvania—Harrisburg.

April 15th, 1868.—First Grange organized in New York State—Fredonia.

April 18th, 1868.—First Grange in Iowa—Newton.

July 27th, 1868.—First Grange in Minnesota—Sauk Rapids.

February 24th, 1869.—First State Grange organized—Minnesota; First master of a State Grange—Truman Smith.

March, 1869.—Funeral ceremony composed by O. H. Kelley.

April 13th, 1869.—First annual meeting of National Grange.

November 27th, 1869.—First Grange in Illinois—Nunda.

December 24th, 1869.—First Grange in Indiana—Honey Creek.

March 2d, 1870.—First Grange in Ohio—East Cleveland.

June 10th, 1870.—First Grange in Tennessee—Stockton.

August 17th, 1870.—First Grange in California—Pilot Hill.

August 25th, 1870.—First Grange in Missouri—Glencoe.

January 5th, 1871.—First Grange in Wisconsin—Plainville.

January 12th, 1871.—State Grange of Iowa organized.

February 22d, 1871.—First working Grange in Pennsylvania—Eagle.

May 25th, 1871.—First Grange in South Carolina—Ashley.

June 3d, 1871.—First Grange in Mississippi—Rienzi.

June 12th, 1871.—State Grange of Wisconsin organized.

July 4th, 1871.—First Grange in Vermont—Green Mountain.

August 10th, 1871.—First Grange in Kentucky—Pioneer.

December 26th, 1871.—First Grange in New Jersey—Pioneer.

January 1st, 1872.—First Grange in Nebraska—Harlan County.

January 6th, 1872.—First Grange in Oregon—Marshfield.

January 10th, 1872.—First Grange in Michigan—Burnside.

A. J. ROSE, W. M.,
SALADO.

J. R. HENRY, TREAS.
MEXIA.

❖ OFFICE OF ❖

❖ R. ❖ T. ❖ KENNEDY, ❖
❖ SECRETARY ❖ OF ❖ STATE ❖ GRANGE, ❖

Mexia, Texas, Feb. 10, 1886.

Gents,—My wife being an invalid, the soap sent me could not be tried under my personal inspection, but I gave it to a neighbor who tested it thoroughly, and says *that it is all that you claim it to be.*

Fraternally.

R. KENNEDY,
Sec'y Texas State Grange.

Done Work Well as Recommended—Box Ordered.

Sunbury, Pa.

O. R. INGERSOLL,—

Dear Sir,—My wife has used a sample cake of your soap, that I rec'd at the State Grange, *it done its work well, as recommended*, and pronounces it first class, so far, and also recommended in our Grange, whereupon they ordered me to send for a box of soap. So please send us a box of soap, to Sunbury, Northern Central and Pennsylvania Depot, and oblige: a check will be sent as soon as box delivered in good shape,

Yours fraternally,

JOSEPH GASS, Jr.,
Sec. of Augusta Grange, 225, P. of H.

Cheerfully Recommends it.

From the Worthy Ceres State Grange, Iowa.

Algona, Iowa, Mar. 17.

O. R. INGERSOLL,—

Sir,—I have thoroughly tested your Quick Acting Soap, and find that it does all that is claimed for it, and I cheerfully recommend it to others.

Yours fraternally,

M. M. BLACKFORD.

Badgley Grange, No. 1462.

Belleville, Ill., March 10, '86.

GENTLEMEN,—The Soap I received at the State Grange as a sample, *gave very good satisfaction*. Can't you put some in the Belleville market, so we can be supplied.

Yours fraternally,

FRED. B. MERRILLS, Sec.

From the Secretary of the State Grange of Georgia, as published in the Southern Cultivator and Dixie Farmer—Atlanta, Ga. The Great Grange Advocate of the South.

We return thanks to brother Ingersoll for the sample of "New Process," "Quick-Acting" soap. He claims wonders for it, and so he did for his "Patrons' ready-made paint." He never over-painted his paint-stuffs, as we have tested. Shall give his New Process soap thorough trial, and see how it works. We shall furnish him a list of our Granges and request him to send a sample to each of the same. We can but wish him as eminent success for his soaps as he obtained for his paints. Fair dealing has always characterized his business relations with our Order in Georgia.

PROMINENT FACTS IN THE HISTORY OF THE ORDER—Continued.

- February 16th, 1872.—First Grange in Virginia—Petersburg.
March 1st, 1872.—State Grange of Indiana organized.
March 15th, 1872.—First Grange in Louisiana.
April 2d, 1872.—First Grange in Kansas—Hiawatha.
July 4th, 1872.—State Grange of Vermont organized.
July 15th, 1872.—First Grange in Alabama—Yorkville.
August 2d, 1872.—State Grange of Nebraska organized.
August 3d, 1872.—First Grange in Arkansas—Phillips' Academy.
August 16th, 1872.—First Grange in Canada—
October 2d, 1872.—First Grange in Georgia—Valdosta.
1873.—State Granges organized—Alabama, Arkansas, California, Dakota, Florida, Georgia, Kentucky, Louisiana, Massachusetts, Michigan, Missouri, New Hampshire, New Jersey, New York, North Carolina, Ohio, Oregon, Pennsylvania, Tennessee, Texas, Virginia, West Virginia.
1874.—State Granges organized—Colorado, Maine, Maryland.
1875.—State Granges organized—Delaware, Connecticut.
1874.—Greatest number of Granges organized in one year—11,941.
1874.—Greatest number of Granges organized in one month, February, 1874—2,239. Whole number of charters to subordinate Granges—nearly 27,000. Total number of initiations to January 1st, 1886—nearly 2,500,000. Organization of Patrons' Paint Works, at National Grange Meeting held at Louisville, Kentucky, since used by 30,900 Patrons in every State and Territory where there is a Grange, as well as by Patrons in Canada—295,603 gallons sold. Grange Halls, Churches, School Houses and farm buildings painted—about 23,000.
November, 1885.—Patrons' Soap Works organized at the National Grange meeting, held at Boston, Massachusetts. Greatest number of Granges organized by one Deputy—209. By J. A. Barksdale, of South Carolina. Greatest number of meetings addressed by one speaker, by Hon. Mortimer Whitehead, W. Lecturer of the National Grange, 3834

OFFICERS OF NATIONAL GRANGE.

- Master*—Put Darden, of Mississippi.
Overseer—James Draper, of Massachusetts.
Lecturer—Mortimer Whitehead, of New Jersey.
Steward—J. E. Hall, of West Virginia.
Assistant Steward—W. H. Stinson, of New Hampshire.
Chaplain—A. J. Rose, of Texas.
Treasurer—F. M. McDowell, of New York.
Secretary—John Trimble, 514 F St., Washington, D. C.
Gate-Keeper—H. Thompson, of Delaware.
Ceres—Mrs. Kate Darden, of Mississippi.
Pomona—Mrs. S. H. Neal, of Kentucky.
Flora—Mrs. James C. Draper, of Massachusetts.
Lady Assistant Steward—Mrs. E. M. Lipscomb, of South Carolina.

EXECUTIVE COMMITTEE.

- J. M. Blanton, of Virginia, Chairman.
J. J. Woodman, of Michigan, Secretary.
J. H. Brigham, of Ohio.
Put Darden, ex-officio.

OFFICERS OF DOMINION GRANGE, CANADA.

- Master*—Jabel Robinson, Middlemarch.
Secretary—Luther Cheyne, Brampton, Ont.

WHAT THEIR CUSTOMERS SAY!

HUNTINGTON
County Co-Operative Association.

DEALERS IN

Dry Goods, Groceries, Boots and Shoes,
HARDWARE AND BUILDING MATERIAL.

M. P. EMLEY, Manager.

Huntington, Ind., Feb. 10, 1886.

PATRONS' SOAP WORKS,—

O. W. INGERSOLL, PRES.

Dear Sir,—In relation to your Quick Acting Soap, I can freely say that it will do all you claim for it, from Testimonials received from our customers that have given it a trial. You may forward us ten boxes of the soap and an Agency for the same. Yours, M. P. EMLEY, Manager.

Wants to Advertise it to All.

Bloomington, Ind.

DEAR SIR & BRO.—

I herewith send you three dollars for one box of your Patrons' Soap. I want to give it a fair trial, and I want to advertise it in the Grange. This one box is to use as a trial box, I expect to send a larger order before long. *I have tried your soap and found it all right.*

WM. M. FARMER.

Wonderful Healing Qualities
Tested.

Handboro, Miss., Feb. 17, 1886.

MR. O. W. INGERSOLL—

Dear Sir,—

Your soap is all and more than you claim for it. I used it with the best of results in washing the wound in my foot—it is an open wound, cut by an axe, about five inches long. Your soap kept it fresh and sweet.

Yours resp't., MORRIS S. LIDEN.

Pronounce It Good.

Potecosí, N. C., March 9, 1886.

O. R. INGERSOLL, Esq.,—

Dear Sir,—Your sample of soap to hand, and after a thorough trial of it by my family, they pronounce it good and all you claim for it.

Yours, very truly,

R. I. BEALE.

Without Any Boiling.

Prairie du Sac, Wis., March 4, 1886.

DEAR SIR,—

Your package of soap is received, also a package of circulars. Trial of the soap was made this week. The washing appears to be well done, *without any boiling* of the clothes, and with less work than is usual in the old way of washing.

Yours, fraternally,

J. W. BASS,

Grange No. 175.

Very Interesting.

From the Past Master of the State
Grange of Connecticut.

Farrington, Conn., Feb. 1, 1886.

We are not "quick acting" to adopt new things, and I was taught morally not to use soft soap made from strong "lie." Experience with Patrons' Paint has prepared us for trying anything recommended by O. R. Ingersoll, and we have found the Patrons' Soap so satisfactory that we want more of the very same kind. Ship me four boxes.

Fraternally yours,

SHERMAN KIMBERLY,

Master of Hope Grange.



A
Perfect Portrait
 of
Hon. Oliver H. Kelley,
 THE ORIGINATOR OF
 THE
Order of P. of H.
 now Mayor of Carra-
 belle, Fla.

The Illustrated "His-
 tory of the Origin and
 Progress of the Order
 of the Patrons of Hus-
 bandry," by Bro. Kel-
 ley, an original \$2.50
 book,

12mo, cloth, 441 pages,

Mailed upon the re-
 ceipt of only \$1.00. A
 book of thrilling in-
 terest to every mem-
 ber of the order. Ad-
 dress P. S. W., 64
 Fulton St., New York.

FAC-SIMILE OF LETTER RECEIVED FROM BRO. O. H. KELLEY.

Myo Office
Carrabelle, Florida
July 9, 1886

O. R. Ingersoll Esq
Dear Sir & Bro.

We have tested

your soap in our Hotel Laundry and
find it a very superior article. It
accomplishes all that you claim for it.
I enclose drafts to cover cost of two
cases for Hotel use -

Yours fraternally

O. H. Kelley

GENERAL TESTIMONIALS.

*From the W. Steward of the National Grange and W. Master State Grange,
W. Va.*

F. C. ATKESON, Sec'y,
Buffalo, Putnam Co.

W. A. CUSHWA, Ch'm Ex. Com.,
Martinsburg, Berkeley Co.

West Virginia State Grange, P. of H.

Office of Master.

Philippi, W. Va., Feb. 13, 1886.

Master State Grange, W. Va.

O. R. INGERSOLL, Esq.

*Dear Sir and Bro.,—*The sample of soap was given a trial according to directions, and one of our "peculiar institutions" who did the work was astonished at its perfection. *It certainly did all you claim for it.*

Fraternally,

JAMES E. HALL.

Office of SECRETARY,

GEORGIA STATE GRANGE.

Pope's Ferry, Ga., Jan. 22, 1886.

PATRONS' SOAP WORKS,—

I have tried your soap very thoroughly—*it is all you claim for it.* Please send me a box immediately.

Respectfully,

MRS. EDEN TAYLOR.

WISCONSIN STATE GRANGE,

→* P. of H. *←

OFFICERS.

Master, S. C. CARR, Milton Junction.
Lecturer, AARON BROUGHTON, Albany.
Treas., HATTIE M. HUXLEY, Neenah.
Sec'y, H. E. HUXLEY, Neenah.

L. G. KNIFFEN, State Purchasing Agent, Milwaukee.

EXECUTIVE COMMITTEE.

JOHN WHITTET, Busseyville.
R. D. FROST, Madison.
S. C. CARR, Milton Junction.

Neenah, Wis., Feb. 2, 1886.

BRO. INGERSOLL,

My wife says she must have a box of your soap. Ship it immediately and also mail me one of Kelley's "Histories of the Order," some one has gobbled mine.

Yours, fraternally,

H. E. HUXLEY.



Miss CARRIE HALL,

First Assistant Secretary of the National Grange, and one of the Founders.

Brother Kelley in a recent letter writes:

Brother O. R. INGERSOLL:

It was Miss Hall who first suggested that ladies be admitted into full membership in the Grange. In regard to my Grange work, I want it distinctly understood that she is entitled to as much credit as myself, for I assure you that had it not been for her I should have given up the work half a dozen times during the first four years; I used to get woefully discouraged often. I had several pages in the manuscript of my history complimentary to her, but she would not let me publish it. I was much pleased to read of the proceedings of the National Grange at Boston. Both Miss Hall and myself are natives of that city. The first night I spent in Boston in the interest of the Grange, I walked the streets all night because I had not enough money to pay for lodgings at a hotel, and had left my baggage at the depot until I could hunt up my brother, whom I did not find until the next morning—quite a contrast with the National Grange being able to hire half a hotel for its accommodation and the Tremont Temple to confer the 6th degree on over 1,500 candidates. Do you know I have yet to see as many as 300 members of the Order in one body. It has never been my good fortune to be present at any of the great meetings that I read of.

Yours, fraternally,

O. H. KELLEY.

GENERAL TESTIMONIALS.

Fac-simile of the Letter of the Lady Secretary of the State Grange of Mississippi.

STATE GRANGE OF MISSISSIPPI.

SECRETARY'S * OFFICE.

Mrs. Helen A. Aby, Secretary

Carlisle, Miss., Jan 15th 1886

O R Ingersoll Esq.
Dear Sir & Bro.

The sample cake
of soap is to hand, & has had a fair
trial. I find it is all that is
claimed for it. I am so much
pleased, that I herewith enclose
\$3.00 for a box of it, which please
ship to Carlisle, Miss., & oblige
Yours fraternally
Helen A. Aby
Secretary

Shaving, Bathing, and Laundry Test.

W. R. WILLIAMS, Falkland.

H. S. LUDWIG, Sec'y, Mount Pleasant.

North Carolina State Grange, P. of H.

MASTERS' OFFICE.

REV. WM. GRANT, of Northampton, }
N. S. RIDLEY, Boydkins Depot, Va. } *Executive Committee.*
CAPT. W. H. POWELL, Nash. }

Falkland, N. C., Feb. 20, 1886.

BRO. INGERSOLL,—

I have tried your Soap by Washing and Bathing. My wife washed a very much soiled piece of linen, and one of my sons uses it for shaving, and all pronounce it first rate, and all you claim for it. As soon as we exhaust the soap we have on hand we will make an order.

Yours Fraternally.

W. R. WILLIAMS.



WM. SAUNDERS, Esq.,
Master of 1st National Grange, and one of the Founders
of the Order.



HON. P. DARDEN,
W. M. National Grange, W. M. Mississippi State Grange.

Fac-simile Letter that should be Read by every Patron in the
Land.

A NATIONAL AGRICULTURAL PAPER.
FARMERS' FRIEND,
MECHANICSBURG, PA., AND NEW YORK.
MORTIMER WHITEHEAD,
Associate Editor and Manager

EXPERIMENTAL FARM, Middlebush, Somerset Co., N. J.

March 17, 1886

Friend & Bro Ingersoll,

It is with pleasure that I can say that in all my years of travel among Patrons I find your paint, now so generally used - giving entire satisfaction, & as one of the earliest persons to recognize the right of a Patron to deal direct with the manufacturer I feel you are deserving of the success you are receiving in selling paint to members of the Grange. Since you have introduced your soap, I frequently hear it spoken of & always favorably. It certainly has the same reputation as Putnam's Paint doing all you claim for it. I have always advocated for all "official" Grange Houses the united & hearty support of our membership, & so I once more freely & willingly express my entire confidence in your goods & your manner of dealing with Patrons for many years past.

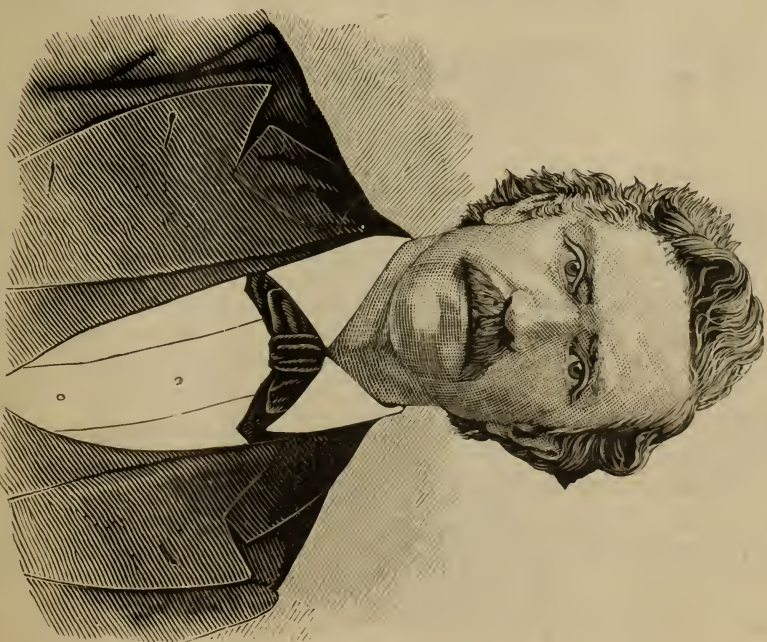
With best wishes I remain

Yours fraternally

Mortimer Whitehead.



Hon. MORTIMER WHITEHEAD,
Present W. Lecturer National Grange, P. M. and present
Lecturer State Grange, N. J., Associate Editor *Farm-*



J. R. THOMPSON, Esq.,
W. Lecturer 1st National Grange, and one of the Founders
of the Order.

It Acts as You Say it Will.

❖ GEORGIA STATE GRANGE. ❖

D. GILLIS.

Jamestown, Ga., Feb. 25, 1886.

O. R. INGERSOLL, P. M. KNICKERBOCKER GRANGE.—

Dear Sir and Brother.—We have tested your Soap for Laundry purposes only. It is wonderful what an improvement it is over the old system of washing. The Soap works exactly as you say it will.

Yours respectfully and fraternally,

D. GILLIS, P. Master State Grange.

From the Worthy Pomona of the State Grange.

Master—W. H. TOOTHAKER, Cedar Junction. Sec'y—GEORGE BLACK, Olathe.
Lecturer—J. F. WILLITS, McLouth.

❖ OFFICE OF ❖

❖ Secretary, Kansas State Grange, ❖

Olathe, Kansas, (March 15, 1886.

DEAR SIR AND BROTHER.—

I have tested your Soap and find it does all you claim for it.

Fraternally,

MAUD BLACK.

Likes it well.

MR. INGERSOLL—

We got a cake of your soap at Cincinnati while at the State Grange. We have tried it and like it well. *It does all that is claimed for it.*

Yours fraternally,

JOSEPH LOVE,

Sec. Grange 1326.

Plainfield, Ohio, Jan. 12, 1886.

It Beats the Deck.

Have tried your soap and *think it ahead of anything in the market. It saves much labor.*

A. H. ELLIS,

Fairfield, Me.

Master of Victor Grange No. 49.

Will go Like Wild Fire—Wants
the Agency.

Mound, W. Va.

PATRONS' SOAP WORKS,—

I like your Quick-Acting Soap very much. *It is all that is claimed.*

I want your terms to Agents. It will go like wild fire. Yours truly,

E. S. PRESTON.

TENNESSEE.

Coytle, Lowden Co., Tenn.

PATRONS' SOAP WORKS,—

Box Soap received and tested, and *it proves to be what it is recommended.* May get up a club order after a while.

Yours respectfully,

HENRY HOOVER, P.M.



ANSON BARTLETT, Esq., of North Madison, Ohio.

W. Overseer of the 1st National Grange. One of the Founders and the one who suggested the word "Patrons" in Patrons of Husbandry, Bro. Kelley adopting it. He was active in preparing the Ritual. Kelley wrote him: "Permit me to suggest that you save every scrap of manuscript you may write, for should we build a magnificent Order, you and I can be ready to write the history." See "Kelley's History of the Origin and Progress of the Order." [Letter dated Nov. 11th, 1867.]



A. SHERWOOD MOSS, of Freedonia, N. Y.

Assistant Steward of the 1st National Grange, and one of the Founders.

Will order both.

FRED'K ROBIE,
Master.

FRED. A. ALLEN,
Secretary.

MAINE STATE GRANGE,

—❖ P. of H. ❖—

SECRETARY'S OFFICE.

East Auburn, Me., Feb. 25, 1886.

O. R. INGERSOLL,—

Dear Sir and Bro.—My wife says the soap is the best she ever used, and I shall order a supply from the State Store at Portland. I shall try your paint in the spring on my buildings.

Fraternally,

F. A. ALLEN.

—OFFICE OF—

X X. CHARTTERS,

Master of Virginia State Grange and Business Agent

—FOR—

THE STATE GRANGE OF VIRGINIA.

District Agent for the sale of Ceres Fertilizers.

P. O. BOX 206.

Fredericksburg, Va., Jan. 2, 1886.

DEAR SIR AND BRO.—

Have tried the Soap sent. *It does all you say it will do, I like it very much.*
It is a great saving of labor.

Yours, fraternally,

X. X. CHARTTERS,

Master Va. State Grange.

LOUISIANA STATE GRANGE,

Patrons of Husbandry.

H. W. L. LEWIS, Secretary.

POST OFFICE, Osyka, Miss.

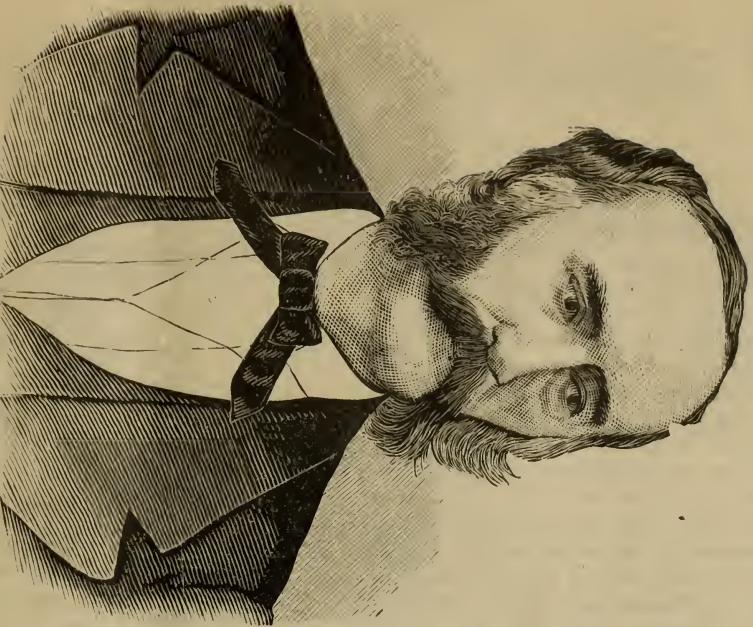
February 27, 1886.

O. R. INGERSOLL,—

Dear Sir and Bro.—My wife thinks your Soap is very superior in quality, and cheerfully recommends it for what you claim. I mail you our State Grange proceedings.

Yours, Fraternally,

H. W. L. LEWIS.



REV. JOHN TRIMBLE,

Sect. *pro tem*, 1st National Grange while Bro. Kelley was in the Field. Present Sect. National Grange and one of the founders of the Order.



REV. A. B. GROSH,

W. Chaplain 1st. National Grange, and one of the founders of the Order

**Betsey Hopkins' Mind at Rest,
Knickerbockers found.**

[FOR AMERICAN GRANGE BULLETIN.]

*Another Letter from Josiah Hopkin-
son's Wife.*

DERE MIS POWELL,—

Yu remember I rote in mi larst letter that Mister Nickerbocker got lost in Boston,—wel, hese orl rite,—I've herd from him. Yu se, he red mi letter in the BULLYTIN an rote rite orf sose to stop mi worryin bout him; an Ile tel yu orl about it.

Wun da I wuz orl doun tu the hed (so tu speak) and wuz wunderin whut gude it did fur me tu go tu Boston. Ide madë grate plans on sein orl mi bruthers an sisters thare, but none ov the famurly seemed tu be expectin ov me an I didnt heer Mister Whitehed lectur, nether. Wel, jest then mi boy cum frum the postoffis with a letter frum Mister Nickerbocker. Hede got home orl rite, an his boy hed made a lot of sope while hese tu Boston, and he wus goin tu send me a peece; an sure enuff it cum in a box thru the postoffis, an thares a ten cent stamp, an a tu cent stamp, an a wun cent stamp on the box, an a peece ov sweet-sented sope in it, an a paper, tellin just how tu wash with it. I hope he will send yu sun, for it dos smell butiful; orl yuve got to du is tu put it into the tub with the dirty close, then yu can put on yure white apun an go into the settin rume an rite fur the BULLYTIN or OWER LITTLE GRANGUS for an our, and then go owt into the kitchen an poot on yure ole apun an rense owt the close an hang em owt, an the nex da yure hans wunt be orl crackt an sore; yu woodent no yude bin washin if yu didnt se the cleen close.

I hope nobuddy will be pregudied again the sope on count ov its bein named "Ingersoll's Quick Action Sope," and think Mister Nickerbocker's a hethun, fur he aint, he lives owt tu Nu York.

If yu like tu rede mi letters I will rite agin when I think up sunthing.

Yure friend.

BETSEY HOPKINSON.

DELAWARE.

*From the Worthy Master State Grange,
Delaware.*

Pronounces it First-Class.

1711 Rodney Street, }
Wilmington, Del., Jan. 1, '86. }

MY DEAR SIRs,—Mrs. T. has used the sample cake of your soap sent her and pronounces it *first-class*. Wishing you abundant success in your new enterprise, I am,

Very truly,

Yours fraternally,

HENRY THOMPSON

Excels any Soap ever Tried.

Camden, P.O., Ker County, S. C.,
Long Branch Grange.

DEAR SIR—I tested your soap and find it to excel any bar soap I ever tried.

Yours truly,

C. STOKES.

**A Voice From the Golden
Shores.**

Fulton, Cal., Feb. 7, 1886.

We have carefully tested your soap in the Laundry and for Toilet uses. Also in the stable for cleaning harness and carriages; in the kitchen for washing dishes and floors and tables, and we must say, that we were surprised to find it *all you claim for it*. Any housekeeper once trying it could never be induced to return to the old labor style of soaps.

E. W. WOOLSEY.

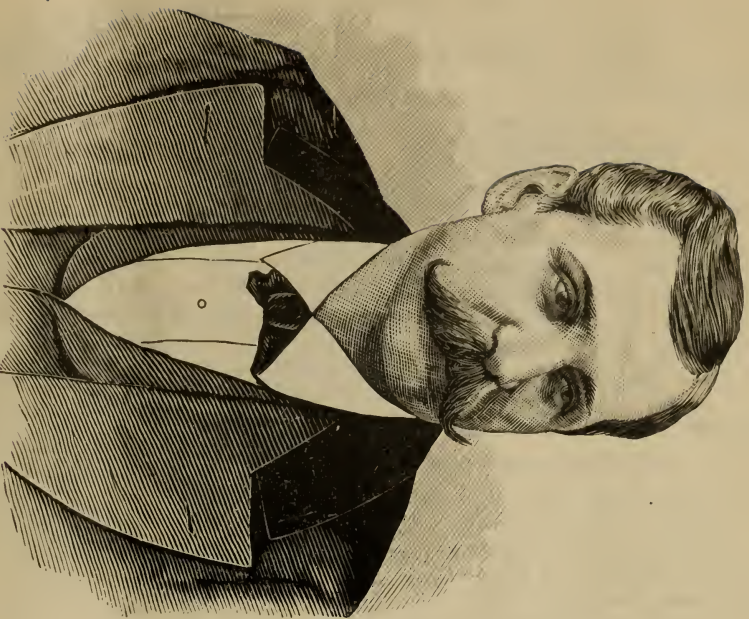
**From the land of Oranges and
Alligators.**

Your soap has been tested and not found wanting, it is good and all that you claim for it. I have sent money for two boxes.

DANIEL LYNN,

W. M. of Pine Hill Grange, 41,

Lacross, Bradford County, Fla.



W. M. IRELAND, Esq.,
Treasurer 1st National Grange, and one of the founders
of the Order.



F. M. McDOWELL, Esq.,
Present Treasurer N. Grange, and one of the founders
of the Order.

NEW JERSEY.

From the Worthy Pomona New Jersey State Grange.

It's Perfection Itself.

Middlebrush, Dec. 14, 1885.

BRO. INGERSOLL—

Have used the soap and find it just as you say in every particular. *It is perfection itself.* It will wash off every thing except Ingersoll's Liquid Rubber Paint. Yours, fraternally,

MRS. MORTIMER WHITEHEAD.

From the Worthy Flora State Grange.

Prejudice overcome.

Cinnaminon, N. J., Feb. 16, 1886.

DEAR SIR AND BROTHER—

The cake of Soap was received and tested, although *I have always been prejudiced in favor of the old way of washing and boiling clothes, I must acknowledge I was much pleased with the trial, and think it a great saving of fuel and labor.* Yours etc.,

E. A. JESSUP.

Knows it will do all we say.

FRIEND INGERSOLL—

I used your bar of soap given me at the State Grange, and think it the best I ever used to wash with. *Tried it myself and know it to do what you say it will.* I will take your papers you gave me to our Grange and distribute them among our members. Ship me three boxes.

KATE A. SATTERTHWAIT,
Ceres Grange No. 61.

CROSSWICKS, New Jersey.

From the Lady Assistant State Grange.

Superior to any other, and as we represent in every respect.

Mount Airy, Jan. 26, 1886.

BROTHER INGERSOLL—

Box of soap received. The soap is grand, is far superior to any other that I have ever used, and *is as you represent it in every respect.* I have heard from my daughter; she thinks the soap can't be beat.

Bro. Whitehead spent a night with us on the 15th; we all regretted that Sister Whitehead was not with him.

Your friend,

H. C. HOLCOMB.

From the Worthy Lady Past Lecturer, N. J. State Grange.

Vineland, N. J., Jan. 9, 1886.

MESSRS. EDITORS:

It gives me great pleasure to state that I find the Ingersoll Quick Acting Soap *all that it claims to be.*

Fraternally,

AUGUSTA C. BRISTOL,
Past Lecturer, N. J. State Grange.

"All that is claimed."

Vineland, N. J., Feb. 11, 1886.

I received a bar Patrons' Soap by mail and like it very much, it is by far the best Soap I have seen since living in South Jersey. **It is all that is claimed for it.** Please ship me a box; enclosed is three dollars.

Fraternally,

NELSON ROBERTS.
Lecturer Vineland Grange, N. J.

Bro. Whitehead, who is continually in the field, lecturing now in Pennsylvania, then in Massachusetts, thus covering wide expanses of country, writes us that everywhere he hears the **Ingersoll's Quick Acting Soap praised in the highest terms**, that it is in universal use. All saying it is **all we claim for it.** Never before has an article sprung into such instant demand. Why, because **we have been careful not to claim anything but what the Soap will actually do, and because doing this it meets the wants and necessities of every intelligent lady in the land.**

Ignorant people are the same the world over. In Egypt they would not use it; in America, when they are as ignorant as they are in Egypt, they act equally ridiculous, they **won't even try it.**



Hon. D. WYATT AIKEN, Member of Congress,
P. M. State Grange, S. Carolina, and P. Chairman Execu-
tive Committee National Grange.



Hon. J. J. WOODMAN,
Last P. M. National Grange, P. M. State Grange, Mich., and
Chairman Executive Committee National Grange.

KENTUCKY TESTIMONIALS.

Fac-simile of a Letter from the Worthy Pomona of the National Grange.

Finds it satisfactory and is much pleased with it for the Toilet.

*Near Harrodsburg Ky
Messrs Ingersoll.
I received the cake
of soap you sent- have tried
it as directed & find it very satis-
factory, have used it for the
toilet also & am much pleased
Resp.
Mrs. James L. Neal
February 13 1886*

Saves Fuel, Labor, and Clothes.

MASTER,
J. D. CLARDY, Newstead, Kentucky.
OVERSEER,
J. A. LOGAN, Shelbyville, Kentucky.
TREASURER,
J. M. CLARK, Hopkinsville, Kentucky.
SECRETARY,
J. A. BROWNING, Church Hill, Ky.

EXECUTIVE COMMITTEE
PETER McVEAN, Grant's Bend, Ky.
THOS. L. GRAHAM, Casky, Kentucky.
C. M. HANNA, Croppers, Kentucky.

KENTUCKY STATE GRANGE.

OFFICE OF SECRETARY.

Church Hill, Ky., Feb. 10, 1886.

O. R. INGERSOLL,—

Dear Sir and Bro.—We have tested the soap received of you, in several ways, and find it will do all you claim for it. It saves fuel, labor, and wear of clothes. Mrs. B. is delighted with it. Will order a box.

Yours, fraternally,

JOHN A. BROWNING.

Used in Bluing and Starching.

Dycusburg, Crittenden Co., Ky., }
Jan. 9th, 1886. }

GENTS,—We received by mail one cake of your soap; had it thoroughly tested as per printed instructions on the wrapper. Found it just what you recommended it to be with that cake. We had a large washing done. Also used some of it in bluing and starching the clothes. It did its work well and perfectly satisfactory in every respect. We are sure it is economy to use the soap and will continue to do so in our family, and we recommend it to our friends and the trade.

Yours truly,

S. H. CASSIDY & Co.

Does not Rot the clothes.

Marion, Ky.

The Soap is all and more than is recommended. Saves time and labor, saves money because it does not rot out the clothes. I tried this Soap with woolen garments with equal success as on cotton and linen.

MRS. M. A. CARDIN,

Pomona of White Hall Grange 446.

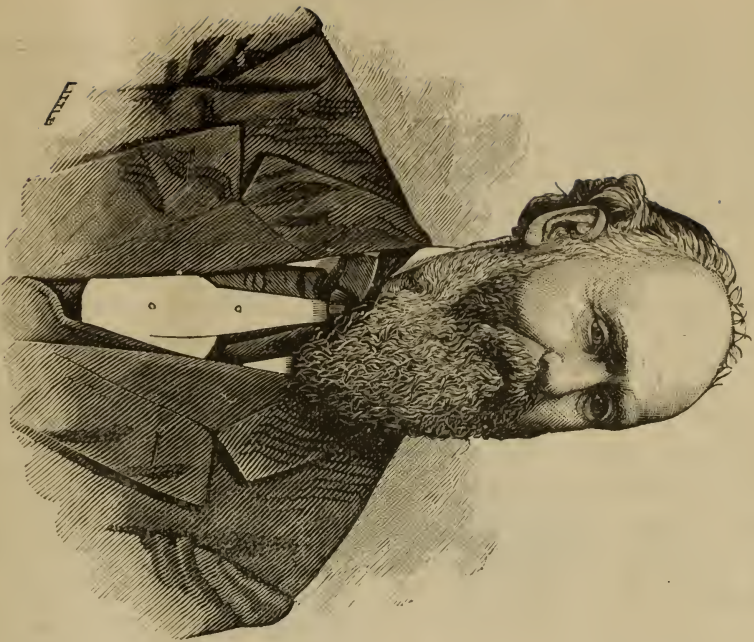
Good as the Market can Afford.

Bremen, Ky.

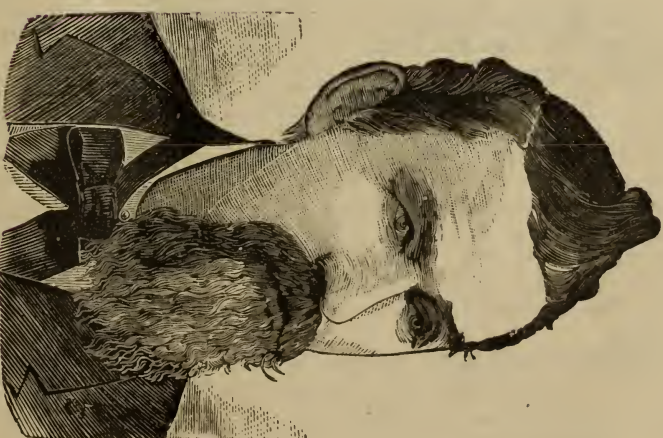
GENTS—I received a sample cake of your Soap; we find it is all you claim for it; good as the market can afford.

Yours,

E. P. RUST.



Hon. T. A. THOMPSON,
Second W. Lecturer National Grange, First N. Lecturer
in the field, and P. M. State Grange, Minn.



H. ESHAUGH, Esq.,
W. Last Past Lecturer National Grange, W.
P. M. State Grange, Mo.

THOSE WHO HAVE
BEEN MAKING THEIR
OWN SOAP SHOULD
READ THIS AND
LEARN WISDOM.

*No one can now afford to
use the old fashioned Soaps
even if they cost Nothing.*

HEALTH, TIME,
LABOR and WEAR OF
CLOTHES are items Fifty
times larger than the cost of
one Cake of the Quick Acting
Soap.

Dear Sir and Bro.

IT IS FAIR TO STATE THAT
WE GAVE THE SOAP A TRIAL
WITHOUT FAITH. THE SOAP
DOES EVERYTHING CLAIMED
FOR IT FOR LAUNDRY USE;
further tests have not been made.
We believe that farmers would
economize by using ashes used in
the manufacture of soap on the
crops (as they are a valuable fer-
tilizer), and buy this soap for their
use.

E. M. CUTSHALL,
Secretary Grange No. 190.
Guy's Mills, Crawford Co., Pa.

December 15, 1885.

*Dear Sir,—We have tested your
soap as to its superior qualities for
washing and find it ahead of anything
we have ever used. It saves fuel in
not having to boil the clothes. It saves
work in not having to rub them so
much; also saves the clothes from too
much rubbing.*

My wife thinks it is splendid.

A. J. HAY,
Sec. No. 101, Auburn Corners,
Susquehanna Co., Pa.

Compared with Sidell's.

Motter House, Harrisburg, Pa., }
December 12, 1885. }

*Gents,—While stopping at the Motter
I gave your soap a fair and impartial
trial side by side with Drydeople and
others and pronounce yours superior
to all others, even Sidell's.*

MRS. H. S. TOMPKINS.

*From a Worthy Lady Member of the
Finance Committee State Grange,
Pa.*

"Woodside," Blue Bell, Pa., }
Dec. 30th, 1884. }

O. R. INGERSOLL,—

*Dear Sir and Bro.,—I handed a
piece of the soap to our farmer's wife.
She did a large wash with it as
directed. She thinks it a very good
soap indeed. For my part if you
would publish directions how it
might be used with a washing ma-
chine and save the time lost by rub-
bing on every piece I should be much
obliged.*

**I prefer it for Toilet Use
to Pears' Soap.**

MRS. S. S. REX.

*Answer.—Dissolve the soap in the
water instead of rubbing on each
piece. Your clothes will be washed in
one-quarter the time, and of course
one-quarter of the wear of the ma-
chine and one-quarter the labor, look
whiter and iron easier. One cake will
do for a wash of from eight to twelve
persons.*

From one of the Fathers of the Order.

West Chester, Dec. 21st, 1885.

O. R. INGERSOLL,—

*Worthy Bro.,—Will you forward
to Westchester, Pa., three boxes of
soap. We want to give it a full trial,
which can only be done by a greater
quantity than we have yet had. As
far as we have tested the soap it has
given entire satisfaction, and I feel
well assured that we shall only use
your soap*

Fraternally yours,
TOWNSEND WALTER



*Yours Truly—
R. H. Thomas*

R. H. THOMAS, ESQ.

SECRETARY STATE GRANGE, PA. PROPRIETOR FARMER'S FRIEND AND
GRANGE ADVOCATE, MECHANICSBURG, PA.

From the "Farmers' Friend and Grange Advocate."

Jan. 16, 1886.

Ingersoll's "Quick Acting Soap" is rapidly growing in popular favor, because it is a good article and *comes up to all that it is claimed for it*. Like the "Liquid Rubber Paint" manufactured by the same gentleman, it is "simon pure," and people know when buying it exactly what they are getting.

Pennsylvania State Grange, Patrons of Husbandry, Office of Secretary.
Editor of the "*Farmers' Friend*," the acknowledged organ of the Order in Pennsylvania, West Virginia, New Jersey, Maryland and Delaware.

Mechanicsburg, Pa., Jan. 12, 1886.

O. R. INGERSOLL—

Dear Sir and Brother—We have given your "Quick Acting Soap" a fair trial, and have no hesitancy in pronouncing it a first-class article, *possessing the merits claimed for it*.

Fraternally,

MRS. R. H. THOMAS.

Backs his opinion with his Money and gives his opinions in Graphic Language.

Mifflintown, Pa., Feb. 25.

PATRONS' SOAP WORKS,—

Enclosed please find three dollars for another box Ingersoll's Quick Acting Soap for my own family use. Your Soap has got into my house to stay. I divided the last box with one of my Patron neighbors. The matron had a tetter on her hand, since using the Soap, tetter all gone and hands as smooth as rice.

We have used the leading Soaps—Proctor & Gambles, Siddell's, Day's, Babbitts', etc., and they would always be followed by the home made potash Soap; but as I have said yours has come to stay and is being used according to directions.

I have a family of ten children, previous to getting your Soap we hired our washing done, since then my wife and daughter do the washing. Fraternally,

H. A. STAUMBAUGH.

P. M. Grange 787, and O. of Pomona Grange.

P. S. I am not usually as long winded as the above would indicate, but when I find an article that is all and more than it claims I FEEL LIKE GIVING IT HONEST RECOGNITION.

H. A. S.

No Boiling Water or Clothes.

Feb. 22, 1886.

DEAR SIR AND BRO.—

We have tried your soap according to directions, and find it to be the best soap for washing we have used. My wife did not boil her clothes or water, and about half the rubbing required.

Yours, fraternally,

V. S. LANDON.

Dep. Bradford, Pa.

Lady well pleased.

Conneautville, Pa., Feb. 11, 1886.

I was well pleased with your soap. *It done as it was recommended.*

MRS. W. R. GREENFIELD,

Center Road Grange, No. 502.

Fully tested and—

Ridgeberry, Bradford, }
December 29, '85. }

Dear Sir,—The W. M. handed me a bar of your soap which I have fully tested and am pleased to say is better than any soap I have ever used for easy washing, and recommend it.

E. M. BURNHAM,

Sec'y of Lincoln No. 237 P. of H.,
Ridgeberry, Pa.

Tests and orders a Box.

Kishacoquillos, Jan. 4, 1886.

PATRONS' SOAP WORKS,—

Gents.—I received a cake of your soap distributed at Pennsylvania State Grange by Bro. O. R. Ingersoll, and *it has done all you claimed for it.* Enclosed you will find three dollars (\$3.00), for which you will please send one box to Reedsville Station, Mifflin Co., Pa., (P. R. R.), addressed to John R. Garver, Master Grange No. 215.

Yours respectfully,

JOHN R. GARVER,

Master Kishacoquillos Grange No. 215, Kishacoquillos, Mifflin Co., Pa.

Will be Agent—Orders three Boxes.

January 30, 1886.

BRO. O. R. INGERSOLL,—

We used that cake of soap you gave me at the State Grange. *It was as good as recommended.* Please send me three boxes. You can send them C. O. D., or I will send you a check as soon as I get the bill of them. I will be Agent for the Soap.

L. E. GRIFFIS,

Overseer Highland Grange, 339, Susquehanna, Penn.



Yours fraternally,
James Calder,

PENNSYLVANIA.

Master,

L. RHONE, Centre Hall, Pa.

Secretary.

R. H. THOMAS, Mechanicsburg, Pa.

Treasurer,

WM. YOCUM, Douglassville, Pa.

Chairman Executive Committee.

V. E. PIOLLET, Wysox, Pa.

Lecturer,

JAS. CALDER, Harrisburg, Pa.

PENNSYLVANIA STATE GRANGE, P. OF H.

OFFICE OF LECTURER.

Harrisburgh, Pa., Dec. 24, 1885.

O. R. INGERSOLL—

Dear Sir and Brother—Your soap has been thoroughly tried for laundry, toilet and shaving purposes in my house, and in every instance has given full satisfaction.

Yours fraternally,

JAS. CALDER.

NOTE.—Also Assistant Editor *Farmers Friend*.

From the W. Master State Grange of New York.

FULL REPORT OF THE FARMERS' CLUB DISCUSSION EVERY WEEK.

The Husbandman.

Published Every Wednesday at Farmers' Club Hall.

Elmira, N. Y., Feb. 10, 1886.

O. R. INGERSOLL, Esq.,

64 Fulton Street, New York, N. Y.,

My Dear Sir,—Your letter addressed to me at Cortland was forwarded from that place to Elmira and received the 3d inst., when I was on the point of leaving, to be gone three days. The Soap was not received at Cortland, although I sent each day to freight and express offices to get it, if it had arrived. I have sent now to have the box forwarded to Elmira. I regret very much that I did not get it at Cortland, for I had engaged ladies to distribute the samples, and they were much interested. It will give me pleasure to do whatever is in my power toward increasing sales of your manufactures. **Your Paint I know is good, and I have no doubt the Soap is worthy of the praise bestowed by those who have given it trial.**

Yours very truly,

W. A. ARMSTRONG.

Recommends it with Pleasure.

Brooklyn, N. Y., Feb. 15, 1880.

DEAR SIR,—

After having used two (2) boxes of your New Process Quick Acting Soap I can with pleasure *recommend it as all you claim for it.*

Yours, GEORGE H. KING.

Needs Only to be Known.

294 Carlton Avenue,

Brooklyn, January 21, 1886.

MR. INGERSOLL.—

Dear Sir,—Having myself tested a sample of your Quick Acting Bar Soap I can safely say it is all it claims to be, and needs only to be known to be fully appreciated and insure to you a large measure of success.

Very truly yours,

P. FOX.

Used According to Directions.

Brookton, Tompkins Co., N. Y.,

February 4, 1886.

O. R. INGERSOLL,—

Sir,—I used your soap *according to directions. It done all that it was recommended to do.* I was very much pleased with it.

Mrs. H. D. THOMAS.

Brookton Grange 239.

26-28 Vesey Street,

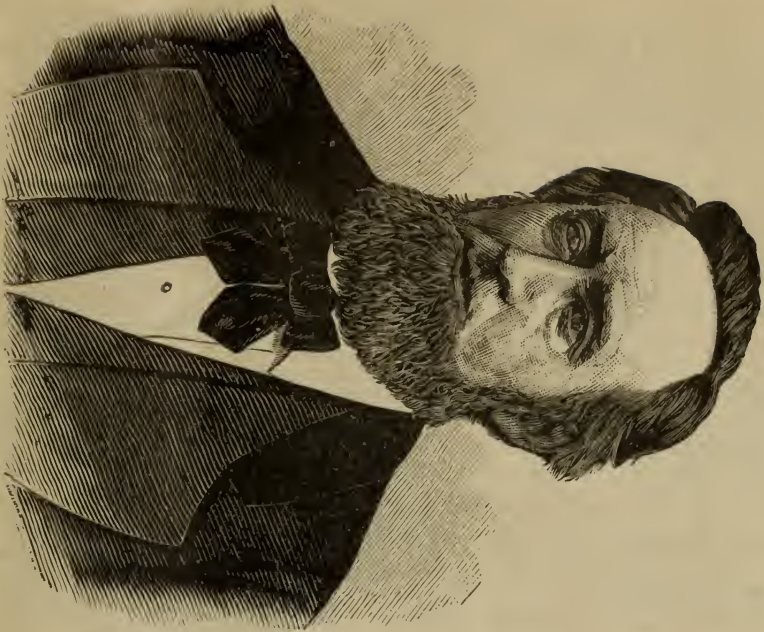
New York, January 25, 1886.

PATRONS' SOAP WORKS,—

Gents,—After using your Quick Acting Soap I take pleasure in saying that it is *fully equal to all you claim for it.*

Very respectfully yours,

R. McBRIDE.



GEORGE D. HINCKLEY, Esq.,
W. Master of the First New York State Grange.



W. A. Hawthorne

Present Master of the New York State Grange,
Editor *The Husbandman*, Elmira, N. Y.

ILLINOIS.

STATE GRANGE OF ILLINOIS,

PATRONS OF HUSBANDRY.

OFFICERS :

E. A. GILLER, *Master*, Whitehall,
J. M. CHAMBERS, *Lecturer*, Chicago.
GEORGE BALL, *Treasurer*, Girard.
MRS. CLARA CHAMBERS, *Secretary*,
River Forest.

EXECUTIVE COMMITTEE FOR 1884.

E. A. GILLER, *Chairman*, } Ex-
MRS. CLARA CHAMBERS, *Sec'y*, } Officio
G. W. CURTISS, *Nora*.
J. R. SHAVER, *Ottawa*.
J. M. THOMPSON, *Joliet*.
J. M. CHAMBERS, *Business Agent*.

Can not get along without it.

River Forest, Ill., Jan. 21, 1886.

O. R. INGERSOLL,—

Dear Sir and Bro.,—So far as I have tried the Quick Acting Soap, which is in washing about four hundred pieces, I pronounce it perfect, and *all you claim for it*. I will not use any other, in fact, I cannot get along without it in the future. You will see by the *Grange News* I have retired from the State Secretaryship.

Fraternally,

CLARA CHAMBERS.

From the Lady Assist. Steward State Grange.

Brushston, Coles Co., Ill.

DEAR SIR AND BRO.,—

I have tried the soap and think it splendid. It certainly is all you claim for it. Respectfully,

E. BOWER,

Hazel Dell Grange, L. A. S., Ills. S. G., No. 1322.

Its better than is claimed.

Eureka Grange, No. 784, P. of H.

Jan. 28, 1886.

Sirs,—Your soap has been tried by me in my house work, and *I find it all that it is recommended to be (and more too)*. Very respectfully,

CLARA SEILER,

Lady Assist. Steward Mt. Carmel.

Hopes to have more before Wash Day.

When at Springfield at State Grange, my husband got a cake of your soap, which I tried to-day. *I find it does all that you claim for it, and I hope to have more before next wash day, as it saved me much fatigue, as well as did away with steaming the walls, etc., by the old process of boiling the clothes.* I am a Patron of Evans Grange, No. 35, Marshall Co., Ill. LYDIA A. WILSON,
Evans P. O., Marshall Co., Ill.

Best Soap to Wash Hands.

Nilwood, Macoupin Co., Ill.,

Jan. 30, 1886.

Dear Sirs.—I got one of your trial cakes of soap at State Grange. It is all you recommend it to be for washing clothes, and *it is the best soap to wash hands with I ever saw.*

GEORGE CRANE,

Master Union Grange, 485.

Saves Hard Work.

Greenfield, Green Co., Ill.

Feb. 4, 1882.

MR. INGERSOLL,—

Dear Sir.—I received a sample cake of your soap at State Grange Meeting, Springfield. My wife gave it a fair test, and says *it is just what you claim it to be*. She says it saves a lot of hard work. Fraternaly yours,

HENRY SONNEBERN,

Master of String Prairie Grange.

Would not be without it.

Arcola, Ill.

Having tried your soap according to directions, *I find it is just as is recommended*, and a great saving of time and labor. Those that are without washing machines, would find it to their advantage to try it, and after trying it once I do not think they would do without it. Fraternaly,

EMMA HARDIN,

Sec'y Rural Retreat Grange.

Those with Washing Machines will also find their washing done in one quarter the time, less labor, and with half the water, and little or no wear on the clothes. Dissolve soap in the water instead of rubbing on clothes.



OLIVER R. INGERSOLL,
Pres. Patrons' Paint Works, Treas. Patrons' Soap Works,
P.M. Knickerbocker Grange 154.



Major E. H. GILLER,
W. Master State Grange, Illinois.

ORDERS ONE HUNDRED BOXES.

Can Save you Money on

Barb Fence Wire,
Land Plaster,
Agricultural Salt.
Sewing Machines,
Organs,
Teas, Coffees,
Groceries, Etc. Write for Prices.

L. G. KNIFFEN, State Agent,

Office and Warehouse,

214 West Water St.,

MILWAUKEE, WIS.

January 6, 1886.

BRO. INGERSOLL,—

We have had your Soap tested. One cake done the same amount of washing as a cake of Babbitt's best Soap and a box of his Soap Powder. Your Soap done the wash up in two hours' time with slight labor and not much water to handle, only two tea-kettles of hot water was used, and there was not steam through the house, and our girl finished without fatigue, and came out smiling. No buttons were torn off the clothes, and no holes wore in them. The washing done with Babbitt's cake of Soap and box of Powder, consumed eight hours of hard labor, House full of steam and the girl, as she said, "almost tired to death." The clothes required several hours of mending, and were worn considerable. The fact is our girl says she has declared a Boycott on all other Soaps but the New Process Ingersoll Soap. As a matter of fact your Soap would be cheaper at twenty-five cents a cake than the other would be if given us, taking into consideration the saving in fuel, labor, time, and wear and tear on the clothes, in addition the muslins and linens looked very much whiter. For toilet use the ladies are delighted. It makes oil cloth look as if it had a new coat of paint. I will not speak in detail of the other qualities you claim, all of which were also tested, but I will say, I will guarantee it to be all you claim for it. Ship me at once, one hundred boxes for my trade. I shall duplicate the order very soon. Please be prompt in shipping.

Truly yours,

L. G. KNIFFEN.

Large Sale in the Northwest.

From the "Western Farmer and Wisconsin Grange Bulletin" published at Madison, Wis.

OF INTEREST TO THE LADIES.

Brother O. R. Ingersoll, of the Patrons' Paint Works, 64 Fulton street, New York City, has become interested in the manufacture of a superior article of soap for laundry and other purposes, which he offers to Patrons at a reduced rate. Brother Ingersoll is so well known to the officers and members of the Grange of this country that no further endorsement will be necessary as a guarantee of the superior quality of the goods of his manufacture. We predict a large sale of his soap in the Northwest.

**One Half Cake does the Wash
for a family of Six.**

*From Worthy Ceres of the State Grange
of Wisconsin.*

Neenah, Jan. 12, 1886.

DEAR SIR AND BROTHER :

I have used the soap and think it excellent. My washing was for a family of six, and by taking *one-half the cake*, according to directions, found it cleansed my clothes much better and with much less labor than the old way.

MRS. H. E. HUXLEY,

WISCONSIN STATE GRANGE,



P of H.

OFFICERS

Master, S. C. CARR, Milton Junction.
Lecturer, ~~Amos Dutton~~ Albany.
Treasurer, HATTIE M. HUXLEY, Neenah.
Secretary, H. E. HUXLEY, Neenah.

EXECUTIVE COMMITTEE

JOHN WHITTET, Busseyville.
R. D. FROST, Madison.
S. C. CARR, Milton Junction.
L. C. KNIFFEN, State Purchasing Agent, Milwaukee.

Milton Junction, Wis., March 8, 1886

Bro. Ingersoll

*Yours of 2nd March
at hand my wife has this day
experimented with your Quick Acting
Soap and says it is all you
recommend it to be and she thinks
a little more. Success to you
Mrs. & Mrs. S. C. Carr*

Tried With a Washing Machine. No Bleaching or Blueing Required.

THE RAVEN LAUNDRY CO., }
349 Fulton St., Brooklyn, N. Y. }

After having subjected to the most severe test the New Process Ingersoll's Quick Acting Soap, we pronounce it very much superior to any other soap for use in washing machines for these reasons: It saves a large amount of fuel and labor, as the water requires to be only luke warm, and it takes only about one third of the usual quantity of water, and the machine has to work about one quarter of the usual time. In addition the clothes require no bleaching, bluing or mending.

Yours respectfully,
RAVEN LAUNDRY CO.

From the Treasurer State Grange, Mass.

BARRE, Mass., March, 1886.

The cake of soap received by me at State Meeting was used by my family, and gave perfect satisfaction.

Yours truly,
J. T. ELLSWORTH.

From the Lady Worthy Lecturer State Grange, Indiana.

Dear Sir and Bro.—Have had no opportunity to test your soap save in the toilet, but must say I prefer it to the finest toilet soap I have been able to procure for years. During the raw windy weather of March and April my hands and face when exposed to the weather chap, and become quite troublesome; but I find that it is not at all difficult to heal them up and keep them in good condition by using your soap.

I am, fraternally,
SALLIE J. BACH.

INDIANA.

From the Worthy Secretary of the State Grange of Indiana.

"A complete Revolution."

Adams, Ind., Jan. 13.

BRO. INGERSOLL—

My wife has tested the Quick Acting Soap and declares that no orderly and well regulated family should be without it. *It does everything that you claim for it in your circular, and will effect a complete revolution in the old style of washing.*

Yours fraternally, J. H. WALKER,
Secretary State Grange, Indiana.

From the Worthy Flora State Grange of Indiana.

"Clothes look Whiter."

WORTHY BROTHER—

I have tested your soap and do say it gives good satisfaction, *doing all it claims.* My clothes look whiter than any time this winter with the old process.

SUSAN I. JACKSON,
Flora State Grange, and Lecturer St. Mary's Grange.

Pleasant Mills, P. O., Adams Co., }
Indiana, December 16. }

From the Worthy Ceres State Grange, Indiana.

Tried and found Good.

Sidney, Indiana, Jan. 6.

SIR—I received a package of Ingersoll's soap at State Grange; have tried it and found it good. Many thanks.

A. MESSIMORE,
Ceres of Monroe Grange No. 425, also
Ceres State Grange, Indiana.

From the Worthy Gate Keeper, Indiana State Grange.

Whole Grange pleased.

Terre Haute, Ind., Jan. 7.

BRO. INGERSOLL—

I have tried your soap and gave it to members of Grange No. 1, and they are well pleased with it, and all that buy soap will use no other than the Quick or Magic Acting.

Fraternally, O. M. CURRY,
Gate Keeper Indiana State Grange.

Makes the clothes so white.

Terre Haute, Jan.

I am well pleased with your soap, it makes the clothes so white.

We have sent through our agent for one box.

MRS. BELLE WEIR.

P. O. Box 1801.

Member and Ex-Lecturer Henry Creek Grange No. 1, Co. Ind., also member Pomona Grange held at No. 1.

Best Soap ever used.

DEAR SIR AND BROTHER—

I tried your soap according to directions, and found it all *you recommend it to be.* I think it is the best soap I ever used.

MARY CAMPBELL,
Willshire, Ohio, P. O., St. Mary's
Grange 1212, Ind.

No Rubbing nor Boiling.

Columbia City, Whitley Co., Ind.
Jan. 7.

I received a cake of Patrons' Soap, and it proved upon trial *to be all that you recommend it.* No rubbing nor boiling, and the clothes came out so white and nice. I have no doubt it will become a great favorite with the ladies when it becomes known.

Yours, fraternally,

WM. STONER.
Sec. elect Whitley, Pomona Grange
No. 33, Ind.

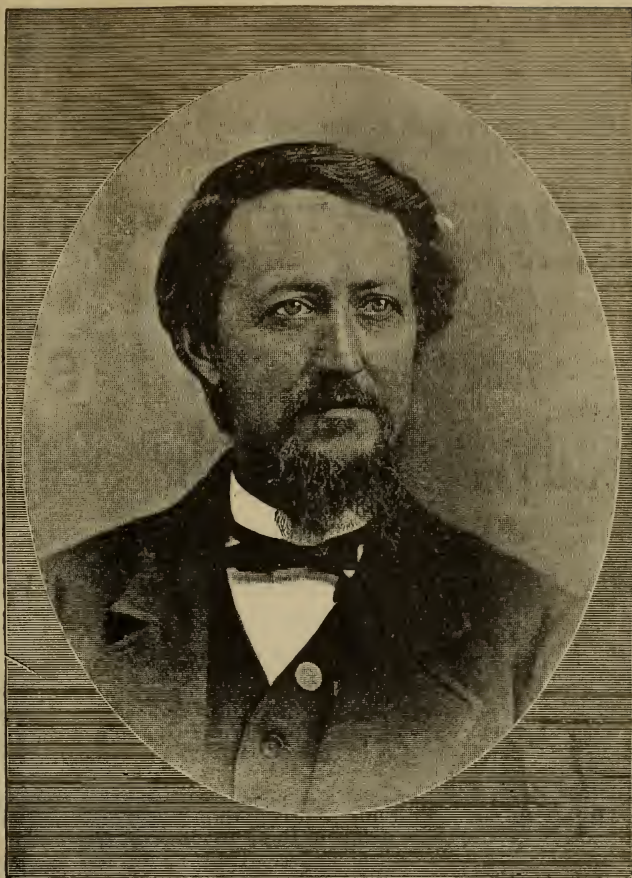
Saves Labor.

Terre Haute, Jan. 25.

BRO. INGERSOLL—

The Quick Acting Soap *is what you claim for it.* It saves in labor nearly half. All that have used the soap speak of it in the highest terms.

ELLA CURRY,
Honey Creek Grange, No. 1.
Vigo Co., Ind.



HON. C. L. WHITNEY,
PAST LECTURER STATE GRANGE, MICH.,

FLORIST AND SEEDSMAN,

Muskegon, Mich., March 11th, 1886.

O. R. INGERSOLL, P. M. KNICKERBOCKER GRANGE 154, NEW YORK.

Dear Sir and Bro.,—My wife has tested your soap and it turned out just as we expected, anything you endorsed would. Your Ready Mixed Paint is all you claim for it.

Many a housekeeper will forever bless your son's name for having saved them so many hours of labor and in some cases positive misery.

It is the duty of Patrons' Soap Works to let every man and women in the Order know what a blessing Ingersoll's Quick-acting Soap is for them—It's the Soap of the future.

Fraternally,

C. L. WHITNEY.

General Deputy and Lecturer P. of H.

BRO. WHITNEY, says, I have used the Patrons' Paint and have no hesitation in saying it has saved many Patrons thousands of dollars.

TRANSPORTATION FREE.

Paints and Brushes Delivered at your Depot at Factory
Prices in not less than 10 Gallon lots.

INGERSOLL'S Ready Mixed Rubber Paints,

MANUFACTURED AND SOLD BY THE
PATRONS' PAINT WORKS.

SIX FACTS.

1. These Paints have been known now for many years, and when spread they form a homogeneous solid that never disintegrates, but continues to protect the covered surface from the action of the elements, like a piece of slate, until it is *completely worn away*. They also have a fine gloss.


2. The color, oils, lead and zinc used by us in the manufacture of these paints are the richest and purest sold in New York market.

3. We have sold these paints to the *Patrons of Husbandry* ever since the organization of the Order. They have been used by over **20,000 Patrons** located in *every State of the Union*, and they have established their own market wherever they have been once used.

4. The fame of the Paint has extended abroad, and we are constantly receiving applications for Foreign Agencies.

5. These Paints, both for inside and outside use, are now sold by us to *Farmers, Painters and Consumers*, at such rate of discount as to make them the *cheapest in the market*. We fill all orders with the greatest care and speed, and forward the goods *Without Charge for Transportation*, if not less than ten gallons are ordered.

6. We confidently assure all those intending to paint that they will best subserve their own interests by writing to us before buying elsewhere. for sample card and terms, mailed free. *You need not pay until you get the Paints.*

 Cards, showing colors; elegant engraving of some of the Leading Men of the Order, a picture that should be hung in every Grange Hall and Patron's house; the Patrons' Circular, teaching every one How to Paint. ALL SENT FREE

Address, O. R. INGERSOLL, Patrons' Paint Works,
64 FULTON STREET, NEW YORK.



Edward P. Farris,
Gate Keeper of the First National
Grange, and one of the Founders.

REFERENCES.

We beg leave to refer, without consent, to the following distinguished members of the Grange who have used the Ingersoll Liquid Rubber Paints.

Hon. Samuel E. Adams, Past Master, National Grange.

Judge John J. Jones, Past Master, National Grange.

From **O. H. Kelley,** Originator of the Order of Patrons of Husbandry, and now Mayor of Carrabelle, Florida: Bro. Patrons,—I have thoroughly tested it in this climate, both for house painting inside and out, and on sail craft, during the past five years, and it certainly is all that is claimed for it. The salt air from the Gulf has no effect on it whatever. It, the Ingersoll Liquid Rubber Paint, manufactured at the Patrons' Paint Works, New York, is much better than any paint I have ever used.

Yours fraternally, **O. H. KELLEY.**

Bro. F. McDowell, Treasurer National Grange from its inception, says: I shall use no other paint. The friends I recommended it to are delighted.

Hon. D. Wyatt Aiken, says: I have used the Patrons' Paint largely. A gallon covers four hundred feet nicely. It works easy and lasts long, and looks

well, and is the cheapest and best Paint ever used.

Hon. J. J. Woodman, P. M. National Grange, and Chairman Executive Committee National Grange, says: I never knew a paint to stand so long and look so well.

Bro. Hinckley, P. M. State Grange New York, says: The paint bought of you gives perfect satisfaction.

We have thousands of similar testimonials from Patrons all over the country.

William H. Wilson, W. Past Master State Grange, Fla., Proprietor *Florida Patron*, and Agent Florida Co-operative Stock Company, in his papers, states: We have tested the paints; they are all that is claimed for them. Bro. Ingersoll, proprietor, is energetic and prompt in all business relations, and all who patronize him may rest assured they run no risks of losing their money. Mr. Ingersoll is a man of the first stamp, and has done much to adorn the homes of the farmers throughout the country.

A. B. Smedley, Past Lecturer, National Grange, says: I find your paint all over the land. Grange Halls and Patrons' houses and barns are decorated with it, and universal satisfaction is expressed.

Hon. Victor E. Piolet, P. M. State Grange, Pa., says: enclosed find check; the paint has proved every way satisfactory and I am prepared to recommend its general use in preference to the White Lead now offered.

Benj. P. Ware, P. Master State Grange, Mass., who has used 200 gallons of our paint, writes: The paint affords perfect satisfaction. My painters, although somewhat prejudiced, are now free to admit that it spreads easier and better than any paint they ever used, and is a great saving in cost.

W. B. Kimball, P. Secretary State Grange, Mass. uses our paint continually, having ordered over 150 gallons, and recommends it to his friends.

THE NEW HAMPSHIRE STATE GRANGE,



PATRONS OF HUSBANDRY.

WM. H. STINSON, Master,
DUNBARTON.

JONATHAN M. TAYLOR, Treasurer,
SANBORTON.

JOHN D. LYMAN, Lecturer,
EXETER.

N. J. BATCHELDER, Secretary,
EAST ANDOVER.

OFFICE OF THE MASTER.

Dunbarton, N. H., March 29, 1886.

DEAR BRO. INGERSOLL:

We are just issuing a "*Private Business Circular*" to our Granges, and I have put you down for *Paint and Soap*, and hope the Granges will patronize you, and feel assured that you will give them good trade.

The soap gives excellent satisfaction to those who have tested it; and we believe it will prove a great saving of labor to the ladies of our household, and be welcomed heartily. Its action on the clothing or fabric does not seem injurious in the least, while the ease of removing the dirt saves strength, and the wear and tear of the material is certainly a strong point.

Mrs. Stinson joins in kind regards and wishes.

Very cordially yours,

WM. H. STINSON.

To O. R. INGERSOLL, Esq.,
New York City.

WEST VIRGINIA.

The Worthy Secretary of the State Grange says so too.

ALDERSON, W. Va., March 20th.

PATRONS' SOAP WORKS:

Gentlemen,—The Ingersoll Quick Acting Soap has been fully tried in my family in the various ways recommended, and found to be *all you claim for it*.

Very respectfully,

WM. HAYNES,
Secretary State Grange, W. Va.

NEW HAMPSHIRE.

From a well-known contributor in both prose and poetry to the *Farmers' Friend and Grange Advocate*, the *American Grange Bulletin*, and our *Little Granger*, also for many New Hampshire papers. We have Mrs. Thompson's picture in course of engraving, and will present it in next edition.

O. R. INGERSOLL, Master Knickerbocker Grange.

Worthy Brother—I have tried the Ingersoll's Quick Acting Soap, "exactly according to directions," and am convinced of its *great merit*. It will do *all you claim for it*.

MRS. E. V. THOMPSON,
Past Lecturer Kearsage Grange,
Wilnot Flat, N. H., Jan. 13, 1886.

Old Wash Boiler abandoned.

Reed's Ferry, N. H., Jan. 11, 1886.
BROTHER PATRON—

I was one of the fortunate to be at the N. H. State Grange, and to *take and test* your "Patrons' Soap." We have used it in our family and like it very much; have never seen its *equal*. All should know its worth, it is truly the ladies' assistant. We have abandoned the wash boiler, and if the order for a *box* which I also send to-day reaches us before another week, I shall *not* use it again very soon. Your motto is "advance."

Fraternally, yours,
ELLA E. F. KITTREDGE.

Must have a Box.

Bank Village, N. H., Dec. 25. 1885.
PATRONS' SOAP WORKS—

Gents—We have used the cake of soap given us at the meeting of the State Grange by Worthy Brother Stinson, and like it so well that please find enclosed three dollars for one box.

Yours truly,
F. W. PRICHARD,
Master of Watatic Grange No. 26, Bank Village, N. H.

Washing made very much Easier.

The "soap" received at the N. H. State Grange P. of H. from your manufactory can be fully recommended by me as one of the best I ever used. By using it the washing was very much easier. Hoping that all will become acquainted with *its use* and success to your good work. I remain,

HENRIETTA CLEMENT,
Master of Halestown Grange No. 6,
Weare, N. H.

Elegant Toilet Soap, making skin soft and smooth.

O. R. INGERSOLL,—

Dear Sir and Bro.,—I received one cake of your soap while attending New Hampshire State Grange, and after giving it a thorough trial, I must say it is one of the *very best* soaps I ever used, far beyond my idea of what it would do, *it is all you claim for it*. For laundry or toilet uses it is unsurpassed, and can say from experience that any one using it will have smooth, soft skin and never be troubled with chapped hands. Occasions are so rare when one can conscientiously speak in terms of commendation of a soap, but yours is so praiseworthy that I freely give my testimony as to its intrinsic value. Hoping for your success, I remain

Yours fraternally, L. L. CUTTS, Sec'y,
Sullivan Grange No. 8.
Newport, N. H., Jan. 21, 1886.

Just the thing for Laundry Use.

Sutton, N. H., Jan. 10, 1886.
MR. INGERSOLL,—
The cake of soap which was handed to me last December at Manchester, N. H., State Grange. I brought it home, and, being a farmer's wife, I gave it a fair test, and I can truly say it was the best soap I ever used for washing, and *it done all you claimed it would do*. It is just the thing for laundry use.

In faith, hope, and charity, with fidelity,
MRS. ELIZA L. FOWLER,
Sutton, N. H.
A member of Sutton Grange No. 91.

MASSACHUSETTS.

JAMES DRAPER, *Master*,
 "Bloomingdale," Worcester.
 H. A. BARTON, *Secretary*,
 "Bartonville," Dalton.

THE MASSACHUSETTS STATE
 GRANGE,
 ORDER OF PATRONS OF HUSBANDRY.

"We are Delighted."

Pittsfield, Mass., Dec. 24th, 1885.
 PATRON'S SOAP WORKS.—

The cake of soap received from Bro. Ingersoll at Grafton State Grange has been tested according to directions on the wrapper, and the result is, we are delighted, and have ordered a quantity for further use, and we shall introduce that soap into our sub-grange of 112 members.

Yours truly and fraternally,
 H. A. BARTON,
 Ex-Sec'y Mass. State Grange.

"The Verdict is."

Hinsdale, Mass., Dec. 21st, 1885.

DEAR SIR,—The cake of soap received from you at the State Grange, Grafton, was this day tried by the wife. The verdict is: *It does just what it is recommended to do.*

Fraternally yours,
 JOHN S. COLE,
 Past M. and Sec. Hinsdale Grange 19.

Takes the Agency.

Westboro, Mass., Feb. 1, 1886.

BROTHER INGERSOLL,—

Dear Sir,—I was at Grafton and got some of your soap—like it very much, and would like to inquire if it is on sale anywhere around here, if not, if you would like an agent for the sale of it here, if so, I will take the agency if you wish. *Am very much pleased with it—done my washing much easier than with any soap that I ever used before.* I belong at Westboro, am one of the Executive Committee in Grange No. 116, Worcester Co., Mass.

Hastily yours, C. A. LAWRENCE.
 P. O. box 396.

Unsurpassed for Toilet.

Sherborn, Mass., Feb. 8, 1886.
 Have used your soap for toilet and consider it unsurpassed.

N. B. DOUGLAS,
 Sec. Ex. Com. Mass. State
 Grange, P. of H.

Superior to any Soap.

Hubbardston, Mass, Jan. 30, 1886.
 MR. O. W. INGERSOLL,—
 I have used the trial bar of soap which my husband brought from Grafton, and find it superior to any soap I have ever used, for two reasons, namely—first, it takes less of the soap to do a washing; secondly, it leaves the hands so soft and smooth.
 MRS. DARIUS PARSONS,
 Pomona Hubbardston Grange, No. 126.

Best she ever used.

O. R. INGERSOLL,—
Dear Sir,—I have tried the soap received from you at Grafton, and was very much pleased with it, *think it the best I ever used*, shall order soon.
 Yours, fraternally,
 MRS. A. SWALLOW,
 Pomona Dunstall Grange.

DEAR SIR & BRO.,—I have used the cake of soap that I received from you at the Mass. State Grange and will say it gave as good satisfaction as any I ever tried without scalding, but I do think there are pieces in every wash that require scalding.

Yours with respect, MRS. J. A. DOW,
 E. Pepperell, Mass.

Does all the Hard Work.

Middlesex Co., Mass.
 O. R. INGERSOLL,—
My Dear Sir,—The sample of your soap given me at Grafton, Mass., gave good satisfaction and was just what it was recommended to be. My wife said it did all the hard work and it was superior to any soap she had ever used for that purpose.
 Yours truly, LUCIUS P. BENT,
 Master Sudbury Grange, No. 121.

A Household Necessity. Inside a House Painted with Patrons' Paint.

From the Secretary State Grange and Grange Editor,
"Our Grange Homes."

JAMES DRAPER,
Master, Worcester

P. M. HARWOOD,
Lecturer, Barret.

A. A. BRIGHAM,
Secretary, Marlboro.

STATE GRANGE OF MASSACHUSETTS, PATRONS OF HUSBANDRY.

Office of the Secretary,

Marlboro, Mass., March 2, 1886.

PRES. O. R. INGERSOLL,

Dear Sir and Bro.—Your soap is a household necessity. Please send me a box; check inclosed. It is indeed the "Ladies' Assistant," destroying dirt, lessening labor, and must of necessity hasten the "good time coming." The good wife pronounces the soap *all you claim for it*, and a great labor diminisher.

Yours in the P. of H.

ARTHUR A. BRIGHAM.

P.S.—I am writing this inside a house protected by the "Patrons' Paint." We have used the Patrons' Ingersoll's Paint for many years and are greatly pleased with it.

SALES MUST SOON BE ENORMOUS.

So. Sherborn, Mass.

O. R. INGERSOLL, Esq.,

Dear Sir and Brother,—I herewith enclose an order for Paint, Six Boxes Mexican Eraser and Two Boxes of Ingersoll's Quick-Acting Soap. I can sell it after they try it. *I am willing to warrant it all you claim for it*, because I know your endorsement is good, and this induced me to purchase, and *I find it is indeed all you claim for it*, and is without any exception, superior to any Soap we ever used. *Its sale must soon be enormous.*

Yours fraternally,

M. F. CAMPBELL,
Sherborn Grange 110.

Superior to Any Soap.

South Sherborn, Mass.

MR. INGERSOLL,—

Dear Sir,—Have tried your Patrons' Soap, and find it superior to any soap I ever used, *it will do all you claim it will.*

Yours fraternally,

MRS. S. W. LARKIN,
Sherborn Grange No. 110 P. of H.

SOUTH CAROLINA.

Same Old Story.

Varennnes, S. C. March 5, 1886.

GENTS,—I like your soap very much so far as I have tested it. Please send me circular and price list of your *paints*—lowest prices. Address me at Varennes, Anderson County, S. C.

Respectfully yours,

J. W. NORRIS,

W. M. Pomona Grange No. 6.

Gives Perfect Satisfaction.

Felderville Grange, No. 358

March 5th, 1886.

GENTLEMEN—I received a few cakes of your soap at the State Grange, in Charleston, S. C., and will say that it gives perfect satisfaction and it is just what you claim it to be. The best ever used on my place.

I remain yours fraternally,

W. J. MCGREW, Sec'y.

Elloree P. O. Orangeburg County, S. C.

BEST SOAP EVER USED.

Officers of State Grange.

MASTER,
J. H. BRIGHAM, Delta, O.



TREASURER,
H. TALCOTT, Jefferson, O.

SECRETARY,
T. R. SMITH, Delaware, O.

Executive Committee.

S. H. ELLIS, Chair., Springboro, O.
F. H. DUNHAM, Bedford, O.
DAVID CROUSE, Kingston, O.
J. H. BRIGHAM, Ex-Officio.
T. R. SMITH, Ex-Officio.

N. B.—Money Order Office, Delaware, O.

 All Correspondence should contain Name of Post-Office, County and State in full 

Ohio State Grange,
Patrons of Husbandry,

T. R. SMITH, Secretary.

Delaware, O., March 4, 1886.

PATRONS' SOAP WORKS,—

My wife has no hesitancy in pronouncing your soap an excellent article. **It is the best soap we have ever used, and is just as you claim.**

Yours, very truly,

T. R. SMITH.

*From Lady Master Perkins Grange,
637.*

Sandusky City, March 6, 1886.

BRO. INGERSOLL, PAST MASTER
KNICKERBOCKER GRANGE,—
Having tested the

**INGERSOLL
QUICK ACTING SOAP**

IN THE

Laundry, the Bath, and for General Cleaning Purposes, and especially in the Sick Room, and finding it all you claim for it,

I can but wish every sister under the National Grange could be induced to give it a fair trial. I have already banished the Wash Boiler, and will not let my help use it again.

I am sure every matron will join me in thanking you for your work for the **"GOOD OF THE ORDER."**

Fraternally,
MRS. C. G. NORTON.

Both Soap and Paint.

Mt. Ephraim, Ohio, Feb. 22, 1886.

DEAR SIR AND BRO.—

My wife gave the soap a trial and says *it will do all you claim for it*. I was past secretary, I have been agent for your paint for several years, and your paints have always given satisfaction, and your soap will give equal satisfaction. Yours, fraternally,

J. W. WILLIAMS,

Past Secretary of Center Grange,
No. 1191, P. of H.

It fills the Bill completely.

Chester Cross Roads,

Ohio, March 1.

Sirs,—The soap is received, and I do not see but it fills the bill completely.

W. JOHNSON.

Seth, Clark Co., O., March 1, 1886.

PATRONS' SOAP WORKS,—

*Dear Sir,—*I gave the soap to D. M. D. Baker for trial, he likes it very much; he has a store in the lower room of Beech Grove, Grange Hall. D. M. D. Baker is our present Master of Beech Grove Grange, and he will report the good qualities of your soap.

Yours, fraternally, S. V. BLACK.

OHIO.

A National Agricultural Paper.—*The American Grange Bulletin and Our Little Grangers.* Cincinnati Office: S. E. cor. 6th and Elm streets, Cincinnati, O., Jan. 18, 1886.

A Boon to Women.

PATRON'S SOAP WORKS NEW YORK—

I have tried your soap and consider it *all that you have claimed for it.* It is particularly nice for blankets and flannels, and cannot but prove a boon to women, especially that overworked class with large families and correspondingly small purses which prevents them from employing help.

LOCKSIE POWELL,

Editor Home Dept. Am. Grange Bulletin.

Likes it so well that she Orders a Box.

TO O. W. INGERSOLL—

I was at the State Grange of Ohio, I got one cake of soap of your manufacture, and my wife likes it so well that I have to send for one box of your soap. Please send to Moses Felnogel, North Jackson Station, Mahoning.

A thorough trial.

Defiance, Ohio, Jan. 5, 1886.

DEAR SIR—After a thorough trial of your Quick Acting Soap I have no hesitancy in recommending it as being the very best.

Fraternally,

FRANK PARTEE,

Sec. Pomona Grange, Defiance Co.

It will do just what we claim.

Plainville, Ohio, Dec. 30, 1885.

PROPRIETORS P. S. W.—

My wife tried your soap to-day according to directions, and says it *will do just what you claim for it.*

Fraternally yours,

CHAS. NELSON,

Sec. of Jefferson Grange No. 1164.

From the Worthy Master State Grange.

Delta, Feb. 17, 1886.

My wife reports favorably on the Soap.

J. H. BINGHAM.

It is all that is claimed for Laundry.

O. W. INGERSOLL—

Sir—The bar of soap that was handed to my son at the Ohio State Grange *was all you recommended it to be as far as I have tried it, that is as far as laundry is concerned; would have written sooner but was not well enough to try it when he came home.*

MRS. LINDA FRYE,

Lady Assistant,

Lowell Grange No. 1035.

Washington Co., Lowell.

Therefore orders a Box.

Bucyrus, Ohio, Jan. 19, 1886.

O. R. INGERSOLL, ESQ.—

Please ship to B. Beal, Bucyrus, O., one box of *Quick Acting Soap*; was handed a cake at Ohio State Grange; *my wife says it does all that is claimed for it.*

Yours, &c.,

B. BEAL,

Sec. of Bucyrus Grange 705.

Will surely send for a Box.

Gents—At the Ohio State Grange meeting at Cincinnati, I received a cake of your Quick Acting Soap, and my wife gave it a fair trial soon after, and says *it performs every thing claimed for it.* Will surely send for a box of it as soon as our present supply is exhausted.

Yours fraternally,

GUS. ROTHENHOEFER,

M. of Ham. Co., O., Pomona Grange.

Falls in Line—Orders One Hundred Boxes.

PATRONS' CO-OPERATIVE CORPORATION,

No. 1,
OF MAINE.

C. E. KNIGHT, Agent, 209 Commercial Street,
Portland.

President.

SAMUEL SKILLIN, West Falmouth.

Secretary.

SAMUEL BELL, West Falmouth.

Treasurer, HENRY A. HART, Deering.

Directors.—SAMUEL SKILLIN, West Falmouth; J. O. KEYS, No. Jay; SAMUEL BELL, West Falmouth.

P. O. Box, 955.

Portland, Jan. 6, 1886.

O. R. INGERSOLL, P. M.—

Dear Sir and Bro.—We are receiving many enquiries in relation to the Soap from those who have tested it, and say it is all you claim, and there is a large demand for it from our customers. You will please therefore ship me without delay One Hundred Boxes; ship via Portland steamer.

Governor Robie wishes a Box, and he is agoing to Paint his house this spring with the Patrons' Paint Co.'s, Ingersoll's, Ready Mixed Paints.

Fraternally,

C. E. KNIGHT.

Years of Toil and Premature Old Age to Women Saved.

THE HOME FARM,

A Journal of Practical Agriculture and the Interests of Country Life.

Published Weekly. \$2.00 per Year in Advance.

—* S. L. BOARDMAN & CO., *—

Publishers and Proprietors,

OFFICE: JOURNAL BLOCK, WATER STREET,

SAMUEL L. BOARDMAN,
EDITOR.

GEORGE F. PATCH,
BUSINESS MANAGER.

Augusta, Me., Feb. 16, 1886.

BRO. INGERSOLL,—

We have tested your New Process Quick Acting Soap, and it affords us pleasure to say that for Laundry, Toilet, and Shaving—for the Kitchen, Dishes, Tables, and Floors—for the Stable, Harness, Running-Gear of Carriages, etc., it is absolutely all you claim for it. What years of toil and premature old age could have been saved to the women of our Country had this Soap been discovered before! That box has settled the question down this way. Please ship me four more boxes.

Fraternally,

GEO. F. PATCH.

MAINE.

Recommended to all Ladies wishing the Best Soap.

BROTHER INGERSOLL—

I have given your soap a thorough trial, and can truly say it is far ahead of any I ever used before, and I cheerfully recommend it to all ladies wishing the best soap. Fraternaly yours,

MRS. J. O. KYES,

Past Ceres of Maine State Grange.

Three Cheers for us—we are Knighted.

Oakland, Maine, Jan. 25.

My wife says that your soap *saves one-half of the labor and water and fire, leaving the clothes in a better condition than by any other process; you should be dubbed as the Knight of the Wash-tub*, and receive the everlasting gratitude of every man, woman and child in the universe.

Fraternaly yours,

HIRAM CARNFORTH,

Deputy at Large.

NOTE.—We disclaim this great honor and place the mantle on Bro. *Knight* of the Grange Store, Portland. He now knows why he was named Knight.

O. R. I.

What before required a day's hard labor, now done in two hours and very little labor.

Freedom, Me., Jan.

Dear Bro.,—I have received several cakes of your Quick Acting Soap at the State Grange. My wife has tested it as directed, and finds that it is indeed the woman's friend. *What before required a whole day's time and hard labor, can now be done with very little labor in two hours.* For cleansing paint brushes it is wonderful.

Yours fraternaly, D. B. JOHNSON,
Master Dirego Grange.

Best we ever used.

Topsham, Me., Dec. 31st, '85.

Dear Sirs,—The sample of soap received at the State Grange from the hand of Bro. Ingersoll has been used, and the conclusion come to is: It is *very nice soap; the best we ever used.*

Yours truly, W. S. ROGERS,
Master of Topsham Grange No. 32.

Never used any I liked so well.

Bethel, Feb. 15.

DEAR SIR,—

The soap proved to be all that was claimed for it. I have never used any other that I liked as well.

MRS. A. W. VALENTINE.

Sec'y Bethel Grange, No. 56,
Bethel, Me.

Tested and a Box ordered.

Bucksport Centre, Jan. 13.

BROTHER INGERSOLL,—

Sir,—I tested the bar of soap you gave me at the State Grange at Augusta and think it is the best I ever used. I told the Grange about it and they voted to send for a box, and appointed me agent. Please send me one box and I will send the money when it is received.

Yours fraternaly,

A. S. LOWELL,

Master of Llarol Grange, Bucksport
Centre, Hancock Co., Maine.

Four Weeks' Trial.

Paulsboro, Jan. 14.

O. R. INGERSOLL,—

Dear Sir,—In answer to your inquiry would say that I am well pleased with the soap. After **FOUR WEEKS TRIAL**, I believe **IT IS ALL THAT IS CLAIMED FOR IT.**

MRS. GEO. H. GAUNT,

Lady Assistant of Paulsboro
Grange No. 10.

Wife says it's Best Soap she ever used.

Hiram, Me.

TO THE PROPRIETORS OF THE PATRONS' SOAP WORKS.

Bros.—My wife has used the sample cake of soap which was presented to me at the Maine State Grange. Her opinion is that it is the best and quickest acting soap she ever used, *fulfilling all that the manufacturers claim for it.*

Yours very respectfully,

MELVILLE GOULD.

Past Master of Mt. Cutter Grange.

TRANSPORTATION FREE.

Paints and Brushes Delivered at your Depot at Factory
Prices in not less than 10 Gallon lots.


INGERSOLL'S **Ready Mixed Rubber Paints,**

MANUFACTURED AND SOLD BY THE
PATRONS' PAINT WORKS.

R. H. Thomas, Secretary State Grange, Pa., and Secretary and Manager of the Granger's Interstate Picnic and Exhibition, Williams' Grove, State Grange, Pa., says :

Bro. Ingersoll : Many of our members have more than saved their Grange expenses for a lifetime by purchasing your Paint. I intend painting the headquarters of the management of Williams' Grove, and Patrons can see your Paint on the Farmers' Printing House, in Mechanicsburg, as they pass through. From Farmers' Friend, Mechanicsburg, Pa.—We find that the heat of summer has not faded or dimmed its brilliancy, nor has the frost of winter scaled the paint from the brick. It is so firm and hard that it cannot be scarred or scratched except with a very sharp instrument. The universal praise of the paint is not to be wondered at. Our pleasure at the present appearance of our building is what prompts us to give this gratuitous notice to the Patrons' Paint Works. It looks as bright and brilliant as when first applied.

Bro. T. A. Thompson, the first Lecturer of the National Grange, says: "The Patrons' Paint will outlast White Lead and Oil (mixed by hand) four times, considering the cost of putting the Lead on four times, it would be dear even if it cost you nothing."

 Cards showing colors; elegant engraving of some of the Leading Men of the Order, a picture that should be hung in every Grange Hall and Patron's house; the Patron's Circular, teaching every one How to Paint. ALL SENT FREE.

Address, **O. R. INGERSOLL, Patrons' Paint Works,**
64 FULTON STREET, NEW YORK.

HOW THE PATRONS' PAINT WORKS WERE FOUNDED.

At the National Grange meeting, Louisville, 1874, the Patrons' Paint Works was founded. The following distinguished Brothers were elected at that time:

TRUSTEES OF PATRONS' PAINT WORKS.

HON. SAMUEL E. ADAMS, Master of the National Grange, and also State Grange, Minn.

HON. OLIVER H. KELLY, Secretary of the National Grange and originator of the Order.

HON. D. WYATT, Aiken, Master State Grange, S. C., and Chairman of the Executive Committee, National Grange.

HON. T. A. THOMPSON, the first Lecturer of the National and Past Master of the State Grange of Minn.

HON. MORTIMER WHITEHEAD, Lecturer of the National Grange and Master of the State Grange, N. J.

HON. J. W. A. WRIGHT, Author of The Declaration of Purposes.

HON. M. D. DAVIE, Master of the State Grange of Kentucky.

OLIVER R. INGERSOLL, Master Knickerbocker Grange, N. Y.

With these distinguished gentlemen as trustees the Company took possession of the Ingersoll Paint Works. Immediately a manufacturer of ready-mixed paint got out a bogus patent on "putting paint in cans ready-mixed for shipment or storage," and commenced a lawsuit in order to close up the concern, but after an expenditure of eight thousand dollars, we had their patent annulled. Thus it was the Patrons' Paint Works was the first manufacturing concern that sold direct to the Order. It is well at this time (when storekeepers are trying to sell to the Order cheap made paints composed of benzine and water in part and other adulterants and claiming them to be better than the Patrons' Paint, which nine times out of ten they know nothing of), to issue "a sign of caution," and ask Patrons whether they will believe the testimonials as to the superiority of our paints, of over ten thousand leading men of the Order, from the Hon. Oliver H. Kelly all down through to those of the present time, rather than these storekeepers, who have no interest in the Order excepting to break down the only concern that sells Patrons a pure article of paint at figures as low as possible consistent with the quality of the goods, and that will last, as many have testified, at least four times longer than any other paint.

Such being the case, is it not the duty of all Patrons to stand by the Patrons' Paint Works, and all similar concerns that stand by them? The Declaration of Purposes certainly says so, in no uncertain language. We occa-

sionally receive a letter from a Patron desiring to know if our paints are really what we claim for them. There is only one answer that can be made to such an apparently ridiculous question: If they are not all we claim for them then all the eminent Patrons who have testified and used our paint for the last twelve years, must be men entirely devoid of honor and self respect, for if the paints were not good, they must have been swindled themselves, and then written testimonials to the effect that the paints excelled all others in quality and cheapness.

Why White Lead Does not Last One-Quarter the Time Ingersoll's Liquid Rubber Paint Does.

We are continually being asked by Patrons, why it is that our paint will last in many cases, and look well on a house, for twelve years, while white lead and oil at the very best does not last over three years. Fifty years ago white lead and oil was considered good for ten years' service. The reason for this is very simple, the method of manufacture now is entirely different from that employed fifty years ago. Formerly White Lead was corroded by immersing in vinegar acidulated with acetic acid (which is only concentrated vinegar). This process required about eight weeks before the carbonate was ready for use; but this process was found too costly and the production too limited to supply the demand, and at the same time to compete with the many concerns that were manufacturing white lead all over the country with little or no capital. The old process required so long a time that parties were compelled to invest a large capital from which they could not receive returns for a long time. Thus those engaged in the old process have been obliged to change to the new process in order to meet the demands for a low priced article. Accordingly the ingenuity of inventors was taxed to invent some method by which carbonate could be produced at a low price. Thus they have all adopted the present process, by which lead is produced by means of a strong acid in a very few days, but the lead thus manufactured retains in large quantities all these strong acids, which are acted on by the sun and water and soon become not much better than common white-wash, to be removed by rains and storms, and to chalk and rub off on the clothes. This cheapening process is also now used in the manufacture of leather. Formerly it required fifteen months to thoroughly tan a hide, now it is done in six weeks at the longest, and the result is the same as with the white lead, people are constantly complaining that the present leather soon breaks and lacks its original durability.

If white lead was manufactured as it was fifty years ago, we would hear no more complaints about white lead and oil not being serviceable. Yet of course we find many sticking to white lead and oil because their fathers used it, although, let us hope, if their fathers were alive at the present time their intelligence would teach them different.

NO ACIDS IN THE INGERSOLL PAINT.

In the manufacture of the Ingersoll Ready Mixed Paint none of these acids are used, and thus when the paint is applied it forms a complete elastic coating, the particles of which are indissolubly united, and cannot be penetrated by the action of the weather or sun.

We hope that every Master, Secretary or Purchasing Agent in every Grange will interest themselves in securing to their members the benefit of the prices and quality of Paints and Brushes that the Patrons' Paint Works offers to them. We will mail you as many of this Pamphlet as you request, an elegant engraving of some of the leading members of the Order that should be hung on every Grange, Hall and Patron's House, the Patrons' circular, teaching every one how to paint and select colors, and Testimonials from many members of the Order, a beautiful card of the most fashionable colors now used on houses, also the quantity and cost of paint required for any sized house, all mailed free. We pay the freight on all orders of ten or more gallons to any part of the United States. No money required until the goods arrive.



PATRONS' PAINT WORKS FACTORIES.

Offices: 64 FULTON STREET, NEW YORK.



INTERIOR VIEW OF PAINT WORKS.

Showing the wonderful improvements that machinery has wrought in the mixing of paints. This shows better than words can express the thorough manner in which we grind and mix our paints, thoroughly incorporating the various ingredients and colors, and forming one homogeneous mass impossible to be accomplished by hand mixing. Hand-mixed paints are full of grounds and pellets of color, which being indifferently incorporated together, cause the work to streak and fade, and allow the weather to penetrate, and thus the protection required is not maintained. Our paints, on the contrary, form a smooth, hard, impenetrable surface, and it is essential they are the best Ready Mixed Paints in the World—an entirely different article from the cheap Benzine abominations that are now being offered all over the country by so-called respectable parties.